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# EDGEWORTH EXPANSION BASED CORRECTION OF SELECTIVITY BIAS IN MODELS OF DOUBLE SELECTION

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EDGEWORTH EXPANSION BASED CORRECTION OF

SELECTIVITY BIAS IN MODELS OF DOUBLE SELECTION\*

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Abstract

Edgeworth expansions are known to be useful for approximating probability distributions

and moments. In our case, we exploit the expansion in the context of models of double selection

embedded in a trivariate normal structure. We assume bivariate normality among the random

disturbance terms in the two selection equations but allow the distribution of the disturbance

term in the outcome equation to be free. This sets the stage for a control function approach to

correction of selectivity bias that affords tests for the more common trivariate normality specifi-

cation. Other recently proposed methods for handling multiple outcomes are Multinomial Logit

based selection correction models. An empirical example is presented to document the differ-

ences among the results obtained from our selectivity correction approach, trivariate normality

specification and Multinomial Logit based selection correction models.

Keywords: double selection models; Edgeworth expansion; female labor supply; Multinomial

Logit based selection correction models; selectivity bias.

JEL codes: C34, C35, C63.

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# 1 Introduction

Since the early work on selectivity pioneered by Heckman (1976, 1979) and Lee (1976, 1979), the control function approach has remained as the most popular and versatile method in parametric as well as semi-parametric models of selection. Unlike parametric models that can be reconciled with optimizing behavior, semi-parametric models do not invoke a behavioral interpretation of the control function. Their appeal rests in their ability to circumvent the misspecification problems associated with the strong parametric assumptions. When multiple sources of selection are present, semi-parametric approaches require additional assumptions. These in turn impose restrictions on the behavioral model, and usher in a new set of tradeoffs in gauging the merits of parametric vs. semi-parametric methods.

In this paper we return to the double selection version of the Heckman-Lee parametric framework which is studied by Tunali (1986). To solve the problem, Tunali (1986) uses a common choice structure where he assumes trivariate normality among the random disturbances of the two selection equations and the regression (partially observed outcome) equation. The present paper uses the same common structure but relaxes the trivariate normality assumption following the Edgeworth expansion approach of Lee (1982). In obtaining our correction, we do not impose any condition on the form of the distribution of the random disturbance in the regression equation, but conveniently assume bivariate normality between the random disturbances of the two selection equations. Although quasi-maximum likelihood methodology offers some limited justification for defending this distributional assumption, we do not pursue the more appealing alternatives developed in Ruud (1983) and Stoker (1986).

As documented in Miller (2011), Edgeworth expansion was introduced by Edgeworth (1905) and dubbed "Edgeworth's series" by Elderton (1906). H. Cramer established the theory of "Edgeworth's series" in the 1920s and summarized it later in Cramer (1937). The presently popular term Edgeworth expansion was used for the first time by David et al. (1951). The topic has received considerable attention in statistics and econometrics. A sampling of the contributions may be found in Bhattacharya and Rao (1976), Bhattacharya and Ghosh (1978), Rothenberg (1983) and Kolassa and McCullagh (1990).

A double selection problem may arise due to interdependent choices of distinct decision makers

or due to a simultaneous or sequential decision undertaken by a single party. Although the problem can be tackled by employing other methodologies, we opt for Edgeworth expansion because it can be situated within a behavioral model and yields a richer functional form for selectivity correction. In particular skewed and kurtic distributions can be handled with ease. This form nests the version obtained under trivariate normality and provides a test of that restriction. We illustrate our Edgeworth expansion based correction for double selection in the empirical context of Tunali and Baslevent (2006), where the goal is to estimate a wage equation for married women subject to participation and mode of employment choices. Since less than 14 percent of the married women participate and an even smaller subset works for wages, selectivity is likely to be a serious problem. We also briefly revisit the empirical context in Tunali (1986) to address computational issues that arise during estimation.

Multinomial Logit based selection correction models have also been developed for the purpose of handling two or more selection equations [see Lee (1983), Dubin and McFadden (1984), Dahl (2002)]. These models imply severe restrictions on behavior because the random disturbances of the selection equations are assumed to be independent. Our model can only handle two selection equations but it has the advantage of allowing interdependence. Another advantage of our model is the ease of accommodation of additional structure in the behavioral model. In the example we pursue in some detail there are four outcomes: nonparticipation, self-employement, wage employment and unemployment. In effect unemployed individuals have opted for participation, but their employment mode is not known. This structure can easily be handled in our model, but not in a Multinomial Logit based alternative. Nevertheless we present the results obtained from some well-known Multinomial Logit based selection models to gauge the appeal of the various models empirically.

Das et al. (2003) propose the use of series expansions along the lines of Ahn and Powell (1993) under multiple selection. These models exploit power series and smooth piecewise polynomials in the propensity scores (conditional choice probabilities) which can be nonparametrically estimated. To our knowledge Dahl (2002) is the only paper that has implemented this idea. We discuss his methodology in some detail and apply a version of it in our empirical investigation.

In Section 2, we develop the theoretical framework. We start with a generic definition of the double selection problem, then discuss the our parametric solution strategy and its merits. We then

introduce the Trivariate Edgeworth expansion, outline the derivation of the selectivity correction terms and describe the estimation procedure. The formal derivations are collected in the Appendix. In Section 3, we provide an empirical example which illustrates our selectivity correction methodology. In Section 4, we revisit the example using alternative approaches relying on Multinomial Logit distribution. We conclude in Section 5 with a brief summary and some closing remarks.

# 2 Theoretical Framework

#### 2.1 Double Selection Problem

We take as our point of departure the following generic representation of the double selection problem:

$$y_{1i}^* = \beta_1' X_{1i} + \sigma_1 u_{1i}$$
 (first selection rule), (1)

$$y_{2i}^* = \beta_2' X_{2i} + \sigma_2 u_{2i}$$
 (second selection rule), (2)

$$y_{3i} = \beta_3' X_{3i} + \sigma_3 u_{3i}$$
 (regression equation). (3)

For k=1,2,3 and individual  $i, X_{ki}$ 's are vectors of explanatory variables,  $\beta_k$ 's are the corresponding vectors of unknown coefficients,  $u_{ki}$ 's are the random disturbances, and  $\sigma_k$ 's are unknown scale parameters. The variables  $y_{1i}^*$  and  $y_{2i}^*$  are unobserved continuous random variables, but without loss of generality, functions of them classify individuals to different categories according to a sample selection regime denoted by  $\Lambda$ . From now on, we drop the observation subscript i to avoid notational clutter. Let  $X = X_1 \cup X_2 \cup X_3$ . The feature of interest is

$$E(y_3 \mid X, \Lambda) = \beta_3' X_3 + \sigma_3 E(u_3 \mid X, \Lambda). \tag{4}$$

Selectivity is manifested via  $E(u_3 \mid X, \Lambda) \neq 0$ , which renders conventional linear regression inconsistent. The goal is to consistently estimate  $\beta_3$  conditional on the sample selection regime

<sup>&</sup>lt;sup>1</sup>Our notation accommodates the use of different sets of explanatory variables in the two selection equations and the outcome equation. When alternative specific variables are present, it is natural for  $X_1$  and  $X_2$  to be different. Justification of exclusions that would distinguish  $X_3$  from  $X_1$  and  $X_2$  would rest on context specific arguments.

 $\Lambda$ . Parametric approaches exploit additional assumptions which yield a functional form for  $E(u_3 \mid X, \Lambda)$ , so that adjustment for selectivity can be implemented. It is customary to assume that the random disturbance vector  $(u_1, u_2, u_3)$  is distributed independently across individuals and of X. Once the selectivity adjustment component is consistently estimated, linear regression becomes a viable choice.

In the cases covered in Tunali (1986), the sample selection regime can be expressed as  $\Lambda = \{D_1, D_2\}$  where  $D_1$  and  $D_2$  are two dichotomous variables indicating the outcomes of two selection rules:

$$D_{1} = \left\{ \begin{array}{c} 1 \text{ if } y_{1}^{*} > 0 \\ 0 \text{ if } y_{1}^{*} \leqslant 0 \end{array} \right\} \text{ and } D_{2} = \left\{ \begin{array}{c} 1 \text{ if } y_{2}^{*} > 0 \\ 0 \text{ if } y_{2}^{*} \leqslant 0 \end{array} \right\}.$$
 (5)

Note that the support of  $(y_1^*, y_2^*)$  is broken down into four mutually exclusive regions which results in the four-way classification given in the  $2 \times 2$  table below, where  $S_j$  is the set of individuals in the  $j^{th}$  subsample for j = 1, 2, 3, 4.

Figure 1: Possible Double Selection Outcomes

	$D_2 = 0$	$D_2 = 1$
$D_1 = 0$	$S_1$	$S_2$
$D_1 = 1$	$S_3$	$S_4$

The case in which we observe all the cells of  $2 \times 2$  table yields a complete classification of the original sample. However, incomplete classification cases, in which only three or two distinct cells of  $2 \times 2$  table are observed, are also possible. Various sample selection regimes which fit this setup are discussed in Tunali (1986). Without loss of generality, he assumes that  $y_3$  is observed for the subsample  $S_4$ , so that the conditional expectation function of interest given in Equation (4) specializes to:

$$E(y_3 \mid X, D_1 = 1, D_2 = 1) = \beta_3' X_3 + \sigma_3 E(u_3 \mid X, D_1 = 1, D_2 = 1)$$

$$= \beta_3 X_3 + \sigma_3 E(u_3 \mid \sigma_1 u_1 > -\beta_1' X_1, \sigma_2 u_2 > -\beta_2' X_2).$$
 (6)

The conditioning on X is implicit throughout, but we drop it for clarity. Tunali (1986) assumes that  $u_1$ ,  $u_2$  and  $u_3$  have a trivariate normal distribution and sets  $\sigma_1 = \sigma_2 = 1$ . The variance normalization is an innocuous assumption for his set-up because of the nature of  $\Lambda$ : truncation

with respect to  $u_1$  does not involve  $u_2$  (and vice versa). However, for other choices of  $\Lambda$ , this is no longer the case. In obtaining our solution, we relax both restrictions. In particular, we let the form of the distribution of the random disturbance in the regression equation be free. Under our weaker distributional assumption, we denote the disturbance term of the regression equation by  $\tilde{u}_3$  instead of  $u_3$ . We assume that  $\tilde{u}_3$  has zero expectation and unit variance conditional on X. However, we maintain that  $u_1$  and  $u_2$  have a standard bivariate normal distribution.

In Section 2.3, we set  $\sigma_1 = \sigma_2 = 1$  for convenience and give the functional form of  $E(\tilde{u}_3 \mid u_1 > -\beta_1' X_1, u_2 > -\beta_2 X_2)$  obtained via an Edgeworth expansion. That is, we use the exclusive selection rule set-up of Tunali (1986) and provide a strategy for consistent estimation of  $\beta_3$  on subsample  $S_4$ . The methodology can easily be adopted to the other cases covered in Tunali (1986). Presently, we situate our approach within a broader context and justify our choice. We relax the variance restriction later, when we confront the empirical problem in Tunali and Baslevent (2006).

# 2.2 Solution Strategy

Given our distributional assumptions, numerous approaches can be pursued. Kolassa (1997) offers a broad list of series approximations and discusses the computational implications. One commonly used approximation is the Normal Inverse Gaussian, examined in detail in Eriksson et al. (2004). This method involves a partial specification: the conditional expectation is written without specifying the joint distribution fully. Even though this method works well for the univariate case, its behavior is not known in the multivariate case. Edgeworth expansion also involves a partial specification, but is easier to apply.

For our purposes, the most appealing characteristic of Edgeworth expansion is the fact that it nests the conventional trivariate normality assumption. Under trivariate normality, the conditional expectation function  $E(u_3 \mid u_1, u_2)$  becomes a linear function of  $u_1$  and  $u_2$ . Consequently trivariate normality allows us to express  $E(u_3 \mid \Lambda)$  using only the first and second central moments. Edgeworth expansion provides an improvement because higher order moments are introduced in obtaining  $E(\tilde{u}_3 \mid \Lambda)$ . In the derivation of our Edgeworth expansion, we also use the third and fourth central moments. These allow us to relax (and test) the conventional restrictions imposed on the skewness and kurtosis of the distribution.

# 2.3 Trivariate Edgeworth Expansion

Let  $f(u_1, u_2, \tilde{u}_3)$  be the joint density of  $u_1$ ,  $u_2$  and  $\tilde{u}_3$ . It is helpful to keep in mind that  $u_1$ ,  $u_2$  and  $\tilde{u}_3$  are the random disturbances of Equations (1) - (3). The triplet  $(u_{1i}, u_{2i}, \tilde{u}_{3i})$  is assumed to be independently and identically distributed across individuals with zero mean vector and covariance matrix

$$\Sigma = \begin{bmatrix} 1 & \rho_{12} & \rho_{13} \\ \rho_{12} & 1 & \rho_{23} \\ \rho_{13} & \rho_{23} & 1 \end{bmatrix},$$

and is independent of X. For brevity, we suppress the conditioning on covariate matrix X and the individual subscript i throughout this subsection.

We denote the standard trivariate normal density either by  $STVN(\rho_{12}, \rho_{13}, \rho_{23})$  or by  $g(u_1, u_2, u_3)$  and the standard bivariate normal density either by  $SBVN(\rho_{12})$  or by  $g(u_1, u_2)$ . Under some general conditions given by Chambers (1967) and conditional on existence of all the moments of  $u_1, u_2$ , and  $\tilde{u}_3$ , the trivariate density  $f(u_1, u_2, \tilde{u}_3)$  can be expanded in terms of a series of derivatives of  $g(u_1, u_2, u_3)$ :

$$f(u_1, u_2, \tilde{u}_3) = g(u_1, u_2, u_3) + \sum_{r+s+p \ge 3} \frac{(-1)^{r+s+p}}{r! s! p!} A_{rsp} D_{u_1}^r D_{u_2}^s D_{u_3}^p g(u_1, u_2, u_3), \tag{7}$$

where  $A_{rsp}$ 's are functions of the moments of  $f(u_1, u_2, \tilde{u}_3)$ , and

$$D_{u_1}^r D_{u_2}^s D_{u_3}^p g(u_1, u_2, u_3) = \frac{\partial^{r+s+p} g(u_1, u_2, u_3)}{\partial u_1^r \partial u_2^s \partial u_3^p}.$$
 (8)

The iterative relation between the derivatives in Equation (8) can be captured with the help of Hermite polynomials. In our case, a bivariate version is sufficient. The bivariate Hermite polynomial of  $(r, s)^{th}$  order, denoted by  $H_{rs}(u_1, u_2)$ , satisfies

$$D_{u_1}^r D_{u_2}^s g(u_1, u_2) = (-1)^{r+s} H_{rs}(u_1, u_2) g(u_1, u_2).$$
(9)

In other words,  $H_{rs}(u_1, u_2)$  is a function of the ratio of  $(r, s)^{th}$  to  $(0, 0)^{th}$  order derivatives of  $g(u_1, u_2)$ . With the help of Equation (9), we can deduce from Equation (7) that the joint density

of  $u_1$  and  $u_2$  can be written as:

$$h(u_1, u_2) = \left[ 1 + \sum_{r+s \ge 3} \frac{1}{r!s!} A_{rs0} H_{rs}(u_1, u_2) \right] g(u_1, u_2).$$
 (10)

Employing the usual practice in the related literature (see Lee (1982); Lee (1984); Lahiri and Song (1999)), we consider terms up to  $4^{th}$  order (r+s+p=4) in Equation (7)). This amounts to truncating the series approximation. The truncated series is known as a Gram Charlier Expansion for the univariate case. For the bivariate case, it is called as a Type AaAa surface in Pretorius (1930) and a Type AA surface in Mardia (1970). For the trivariate case, we may use shorter designation provided in Mardia (1970) as our guide and term the truncated expansion as a Type AAA surface.

The truncation eases the computational burden in two ways. First, it reduces the number of terms we have to consider. Second, we know that for the Type AAA surface  $(r+s+p \le 4)$ ,  $A_{rsp} = K_{rsp}$  where  $K_{rsp}$ 's denote trivariate cumulants (Lahiri and Song (1999)). Lee (1984) exploits the truncated version of Equation (10) for deriving a test for bivariate normality while Lahiri and Song (1999) use Equation (7) to obtain a test for trivariate normality. Our approach is different in the sense that we focus on correction for selectivity.

Returning to the generic representation of the double selection problem, recall that we assume  $(u_1, u_2) \sim SBVN(\rho_{12})$  in Equations (1) and (2), but allow the distribution of  $\tilde{u}_3$  to be free with  $E(\tilde{u}_3) = 0$  and  $V(\tilde{u}_3) = 1$  in Equation (3) and set  $\sigma_1 = \sigma_2 = 1$ . Extending the steps given in Mardia (1970), we get the following operationally useful formula for the Type AAA surface:

$$E(\tilde{u}_{3} \mid u_{1}, u_{2}) = K_{101}H_{10}(u_{1}, u_{2}) + K_{011}H_{01}(u_{1}, u_{2}) + \frac{1}{2}K_{201}H_{20}(u_{1}, u_{2})$$

$$+ \frac{1}{2}K_{021}H_{02}(u_{1}, u_{2}) + K_{111}H_{11}(u_{1}, u_{2}) + \frac{1}{6}K_{301}H_{30}(u_{1}, u_{2})$$

$$+ \frac{1}{6}K_{031}H_{03}(u_{1}, u_{2}) + \frac{1}{2}K_{211}H_{21}(u_{1}, u_{2}) + \frac{1}{2}K_{121}H_{12}(u_{1}, u_{2})$$

$$(11)$$

Equivalently,

$$E(\tilde{u}_{3} \mid u_{1}, u_{2}) = \frac{1}{1 - \rho_{12}^{2}} [(\rho_{13} - \rho_{12}\rho_{23})u_{1} + (\rho_{23} - \rho_{12}\rho_{13})u_{2}] + \frac{1}{2}K_{201}H_{20}(u_{1}, u_{2})$$

$$+ \frac{1}{2}K_{021}H_{02}(u_{1}, u_{2}) + K_{111}H_{11}(u_{1}, u_{2}) + \frac{1}{6}K_{301}H_{30}(u_{1}, u_{2})$$

$$+ \frac{1}{6}K_{031}H_{03}(u_{1}, u_{2}) + \frac{1}{2}K_{211}H_{21}(u_{1}, u_{2}) + \frac{1}{2}K_{121}H_{12}(u_{1}, u_{2})$$

$$(12)$$

The derivation is provided in Appendix 6.1. Appendix 6.2 gives explicit expressions for the bivariate Hermite polynomials in Equation (11), and Appendix 6.3 presents derivations of moments of the truncated SBVN distribution up to the third order.<sup>2</sup>

Incorporating the explicit formulas for the Hermite polynomials into Equation (12) and using the moment formulas of the truncated SBVN distribution, we obtain:

$$E(\tilde{u}_{3} \mid u_{1} > -\beta_{1}'X_{1}, u_{2} > -\beta_{2}X_{2}) = \rho_{13}\lambda_{1} + \rho_{23}\lambda_{2} + \frac{1}{2}K_{201}\lambda_{3} + K_{111}\lambda_{4} + \frac{1}{2}K_{021}\lambda_{5} + \frac{1}{6}K_{301}\lambda_{6} + \frac{1}{6}K_{031}\lambda_{7} + \frac{1}{2}K_{211}\lambda_{8} + \frac{1}{2}K_{121}\lambda_{9}.$$
(13)

Explicit formulas of  $\lambda$ 's are provided in Appendix 6.4. Note that  $\lambda_1$  and  $\lambda_2$  are the terms given in Tunali (1986) and omission of the remaining terms in Equation (13) corresponds to the standard trivariate normality specification.

In theory, we can exploit Equation (10) and use an approximation for the bivariate component,  $h(u_1, u_2)$  to the same order (r + s = 4), instead of assuming standard bivariate normality. However, this will add 9 terms to the denominator of our conditional expectation. Since each of these terms includes a different cumulant, the problem quickly becomes computationally intractable. We therefore rely on the SBVN distribution. Two strands in the econometrics literature provide theoretical justification for our apparently cavalier approach to the specification of the distribution of the selection equation disturbances. First, as Ruud (1983) and Stoker (1986) have shown, slope coefficients of index-function models can be consistently estimated up to a factor of proportionality using any commonly used technique like probit or logit. Second is the work on quasi maximum

<sup>&</sup>lt;sup>2</sup>Our moment derivations of the truncated SBVN distribution up to the second order corroborate with the formulas in Henning and Henningsen (2007), but differ from Rosenbaum (1961). In our view, Rosenbaum (1961) made a sign error while calculating integrals. Besides, Henning and Henningsen (2007) cross-check their formulas using numerical integration and Monte Carlo simulation.

likelihood methodology: If the correct specification of the distribution is in the linear exponential family and we incorrectly specify the model by using another distribution from that family, we still get consistent estimates.

With Equation (13) in hand, the regression equation may be expressed as

$$y_3 = \beta_3 X_3 + \gamma_1 \lambda_1 + \gamma_2 \lambda_2 + \gamma_3 \lambda_3 + \gamma_4 \lambda_4 + \gamma_5 \lambda_5 + \gamma_6 \lambda_6 + \gamma_7 \lambda_7 + \gamma_8 \lambda_8 + \gamma_9 \lambda_9 + \nu_3 \tag{14}$$

where the new random disturbance  $\nu_3$  has the desired property  $E(\nu_3 \mid u_1 > -\beta_1' X_1, u_2 > -\beta_2 X_2) = 0$  in view of the fact that  $\nu_3 = \tilde{u}_3 - E(\tilde{u}_3 \mid \Lambda)$ . As seen from the formulas of  $\lambda$ 's in Appendix 6.4, the new regression equation is highly non-linear. Therefore, adopting the practice in the literature, we rely on two-step estimation procedure provided in Heckman (1979) to estimate it. In the first step, we target the parameters of the selection equations (1) - (2) and maximize the relevant likelihood function (which depends on  $\Lambda$ , the sample selection regime).<sup>3</sup> This allows us to form consistent estimates of the  $\lambda$ 's. We use the estimated  $\hat{\lambda}$ 's as additional regressors and fit Equation (14) using linear regression on the subsample of individuals in  $S_4$  to estimate  $\beta_3$  and  $\gamma$ 's. Since generated regressors are involved, we take heteroscedasticity into account and report Hubert-White standard errors. NOTE: We need to generate the consistent variance-covariance matrix here!!

We may refer to the  $\hat{\lambda}$ 's as selectivity correction terms. Then, we can test for the presence of selectivity bias by testing joint significance of all selectivity correction terms,  $\hat{\lambda}_1$ ,  $\hat{\lambda}_2$ , ...,  $\hat{\lambda}_9$ . Furthermore, by setting  $\gamma_3 = \gamma_4 = ... = \gamma_9 = 0$  we get a test of the conventional trivariate normality specification. Both tests are conducted under the maintained assumption that the random disturbances in the two selection equations are bivariate normally distributed. The latter test can also be thought as a test for linearity of the conditional expectation of  $\tilde{u}_3$  given  $u_1$  and  $u_2$ .

# 3 Application

### 3.1 Problem

We illustrate our methodology in the context of the empirical work undertaken in Tunali and Baslevent (2006). The data come from October 1988 Household Labor Force Survey in Turkey. The

<sup>&</sup>lt;sup>3</sup>The formation of the likelihood function according to different sample selection regimes is explained in detail by Tunali (1986).

working sample consists of 8,962 married women between 20-54 years old who reside in urban areas (population  $\geq 20,000$ ), are not in school and identified as the only wife of the household head. There are four labor force participation categories in the data set: 7,770 non-participants, 745 wage workers (or regular/casual wage and salary earners), 181 self-employed which include employers, own-account work and unpaid family workers, and 266 unemployed. The ultimate goal of the paper is to estimate labor supply elasticities for wage workers. This calls for estimation of a wage equation on a subsample of wage workers which constitute less than 10 percent of the full sample. Hence there is good reason to take selection into consideration.

Tunali and Baslevent (2006) assume that home-work (or non-participation), self-employment and wage work utilities can be expressed as follows.

Home-work utility : 
$$U_0^* = \theta_0' z + v_0,$$
 (15)

Self-employment utility : 
$$U_1^* = \theta_1' z + v_1,$$
 (16)

Wage work utility : 
$$U_2^* = \theta_2' z + v_2,$$
 (17)

where z is a vector of observed variables,  $\theta_j$ 's are the corresponding vectors of unknown coefficients and  $v_j$ 's are the random disturbances. Assuming that individuals choose the state with highest utility, their decisions can be captured using the utility differences:

$$y_1^* = U_1^* - U_0^* = (\theta_1' - \theta_0')z + (\upsilon_1 - \upsilon_0) = \beta_1'z + \sigma_1 u_1, \tag{18}$$

$$y_2^* = U_2^* - U_1^* = (\theta_2' - \theta_1')z + (\upsilon_2 - \upsilon_1) = \beta_2'z + \sigma_2 u_2.$$
 (19)

This pair of selection equations has the same form as the ones in Equations (1) - (2) with  $X_1 = X_2 = z$ . Note that  $y_1^*$  can be expressed as the propensity to be self-employed rather than being a non-participant and  $y_2^*$  as the incremental propensity to engage in wage work rather than self-employment. Then,  $y_1^* + y_2^*$  gives the propensity to engage in wage work over home-work. The preferences of unemployed women over employment options is not known, so Tunali and Baslevent (2006) follow Magnac (1991) and define the unemployed as people obtaining higher utility either from self-employment or wage work relative to home-work. Under this assumption, the four way classification observed in the sample arises as follows:

$$LFP = \left\{ \begin{array}{l} 0 = \text{home-work, if } y_1^* < 0 \text{ and } y_1^* + y_2^* < 0, \\ 1 = \text{self-employment, if } y_1^* > 0 \text{ and } y_2^* < 0, \\ 2 = \text{wage labor, if } y_2^* > 0 \text{ and } y_1^* + y_2^* > 0, \\ 3 = \text{unemployed, if } y_1^* > 0 \text{ or } y_1^* + y_2^* > 0. \end{array} \right\}.$$

$$(20)$$

The sample selection regime is given by  $\Lambda = \{LFP\}$ . Note that in this case the support of  $(y_1^*, y_2^*)$  is broken down into three mutually exclusive regions, which respectively correspond to LFP = 0, 1, and 2. The region for LFP = 3 is the union of those for LFP = 1 and 2. We see that the classification in our sample is obtained via a pair from the triplet  $\{y_1^*, y_2^*, y_1^* + y_2^*\}$ . Suppose we were to normalize the variances of  $y_1^*$  and  $y_1^* + y_2^*$  to 1, but this has an implication for the variance of  $y_2^*$  ( $\sigma_2^2 = -2\rho_{12}$ ). Thus the usual variance normalization is no longer innocuous. We may apply the normalization to one of  $\sigma_{11} = \sigma_1^2$  and  $\sigma_{22} = \sigma_2^2$ , but must leave the other variance free to take on any positive value. In our analysis, we take  $\sigma_{11} = 1$  and let  $\sigma_{22}$  be free. In the first step, we rely on maximum likelihood estimation and obtain consistent estimates of  $\beta_1$ ,  $\beta_2$ ,  $\rho_{12}$  and  $\sigma_2$  subject to  $\sigma_1 = 1$ . The likelihood function is given by

$$L = \prod_{LFP=0} P_0 \prod_{LFP=1} P_1 \prod_{LFP=2} P_2 \prod_{LFP=3} P_3, \tag{21}$$

where  $P_j = Pr(LFP = j)$  for j = 0, 1, 2, 3. There are two restrictions on the  $P'_js$ : (i)  $P_0 + P_1 + P_2 = 1$ , and (ii)  $P_3 = 1 - P_0$ . The explicit definitions of  $P'_js$  are provided in Appendix 6.5 where the methodology given in Section 2.3 is modified to handle the current case.

The regression equation for this problem is a Mincer-type wage equation obtained by setting  $y_3 = \log(wage)$  in Equation (3) where  $X_3$  includes human capital variables and labor market characteristics:

$$\log(wage) = \beta_3' X_3 + \sigma_3 u_3. \tag{22}$$

The aim is to estimate  $\beta_3$  for wage workers, on the subsample with LFP = 2. After forming the estimates of selectivity correction terms via first step estimates, we run a linear regression equation with 9 selectivity correction terms in the second step, as shown in Equation (14).

Table 1: Sample Means (Standard Deviations) by Labor Force Participation Status

Table 1. Sample Wealth (Standard	Full	Non-	Self-	Wage	Un-
Variable	$\operatorname{Sample}$	participan	t employed	Worker	employed
				1.39	
Own wage	=	_	_	(3.17)	_
Age	33.29	33.41	34.28	32.82	30.65
Age Squared/100	11.75	11.86	12.37	11.18	9.84
Experience	20.29	20.82	21.31	15.76	16.93
Experience Squared/100	4.87	5.08	5.26	3.11	3.39
Illiterate (Reference)	0.25	0.27	0.21	0.055	0.13
Literate without a Diploma	0.090	0.095	0.12	0.034	0.071
Elementary School	0.49	0.52	0.47	0.22	0.48
Middle School	0.058	0.055	0.10	0.060	0.094
High School	0.087	0.059	0.072	0.35	0.20
University	0.030	0.0069	0.022	0.28	0.023
Husband Self-employed	0.33	0.35	0.39	0.16	0.18
Children Aged $0-2$	0.26	0.26	0.18	0.22	0.22
Children Aged $3-5$	0.34	0.35	0.28	0.27	0.34
Female Children aged $6-14$	0.41	0.42	0.49	0.32	0.36
Male Children aged $6-14$	0.44	0.45	0.49	0.34	0.43
Extended Household	0.12	0.13	0.14	0.11	0.079
Ext. HH $\times$ Children Aged $0-2$	0.029	0.029	0.028	0.031	0.019
Ext. HH $\times$ Children Aged $3-5$	0.036	0.036	0.033	0.039	0.019
Ext. HH $\times$ Female Ch. Aged $6-14$	0.045	0.046	0.044	0.032	0.030
Ext. HH $\times$ Male Ch. Aged $6-14$	0.047	0.049	0.050	0.039	0.030
Share of Textiles	0.31	0.31	0.39	0.30	0.31
Share of Agriculture	0.17	0.18	0.20	0.15	0.19
Share of Finance	0.060	0.059	0.053	0.064	0.056
Migration Rate	0.024	0.023	0.021	0.035	0.018
Marmara (Reference)	0.35	0.35	0.32	0.37	0.28
Aegean	0.11	0.11	0.10	0.14	0.21
South	0.12	0.12	0.26	0.099	0.13
Central	0.19	0.18	0.10	0.23	0.17
North West	0.040	0.037	0.028	0.055	0.075
East	0.078	0.081	0.088	0.044	0.086
South East	0.081	0.087	0.088	0.039	0.015
North East	0.033	0.034	0.0055	0.027	0.041
Population 200,000 or more	0.67	0.66	0.69	0.74	0.60
Population 1 million or more	0.51	0.50	0.43	0.61	0.46
Share of Welfare Party	0.073	0.074	0.059	0.062	0.058
Share of Left of Center	0.35	0.35	0.33	0.36	0.36
Sample size	8,962	7,770	181	745	266

#### 3.2 Results

The list of variables and descriptive statistics broken down by subsample are given in Table 1. In the first step of estimation, we imposed a single variance normalization ( $\sigma_{11} = 1$ ) and restricted the correlations and variances to their theoretical ranges using non-linear transformations. Since sampling frame relies on stratification, the probability weights coming from the data were used. Robust standard errors are reported throughout the section.

Table 2 provides the results of the first step. The estimate of the correlation coefficient between the random disturbances of the two selection equations,  $\hat{\rho}_{12}$ , is very close to -1, which suggests that computational fragility is an issue. Evidently this is a weakness that our double selection model shares with the broader class of multinomial probit models as discussed in Keane (1992). Since our interests lie elsewhere, we do not dwell on the problem here.<sup>4</sup> Detailed discussion of the results and a sensitivity analysis which explores other variance restrictions can be found in Tunali and Baslevent (2006). The negative sign of  $\hat{\rho}_{12}$  is justified by the argument that the unobserved characteristics that make a woman more likely to choose self-employment rather than home-work, also make her less likely to choose wage work over self-employment in Tunali and Baslevent (2006). We touch on some of their substantive findings in Section 4.3 in order to compare and contrast them with the first stage results of Multinomial Logit based selection correction models.

We proceed with our results from the second step which are collected in Table 3. Following Tunali and Baslevent (2006), (i) we excluded 15 variables that appeared in the selection equations, (ii) included a second degree polynomial in experience instead of the polynomial in age, and (iii) dropped 10 observations due to missing wage information. We report the least squares estimates of the wage equation in three columns, respectively without selectivity correction, with conventional correction (corresponds to trivariate normality specification), and with Edgeworth expansion based correction. A Wald test for exclusion of all the selectivity correction terms yields strong evidence in favor of non-random selection (p - value = 0.0006). Moreover, a Wald test of the restriction  $\gamma_3 = \gamma_4 = \dots = \gamma_9 = 0$  favors our Edgeworth expansion approach rather than conventional correction (p - value = 0.0424).

<sup>&</sup>lt;sup>4</sup>Keane (1992) investigates the issue of computational fragility in multinomial probit models and proposes using alternative specific variables as well as exclusions in each selection equation. Since alternative specific variables are not available, this venue is not a viable option in the present case.

Table 2: Maximum Likelihood Bivariate Probit Estimates of Participation Equations (Normalized Version)

(Normalized Version)							
Variable		election		Second Selection			
variable	Coefficient	Std. Error	Coefficient	Std. Error			
Age	0.077	0.066	-0.010	0.029			
Age Squared/100	-0.124	0.096	0.024	0.041			
Literate without a Diploma	0.256***	0.099	-0.185	0.122			
Elementary School	0.124	0.085	-0.048	0.075			
Middle School	0.471***	0.138	-0.194	0.187			
High School	0.534	0.580	0.090	0.116			
University	0.931	1.050	0.149	0.154			
Husband Self-employed	-0.081	0.242	-0.152*	0.092			
Children Aged $0-2$	-0.178**	0.075	0.077	0.089			
Children Aged $3-5$	-0.078	0.077	0.012	0.053			
Female Children aged $6-14$	0.055	0.103	-0.075	0.094			
Male Children aged $6-14$	0.031	0.089	-0.072	0.065			
Extended Household	0.189	0.133	-0.167	0.130			
Ext. HH $\times$ Children Aged $0-2$	0.096	0.181	-0.047	0.182			
Ext. HH $\times$ Children Aged $3-5$	-0.058	0.178	0.091	0.149			
Ext. HH $\times$ Female Ch. Aged $6-14$	-0.252	0.165	0.221	0.161			
Ext. HH $\times$ Male Ch. Aged $6-14$	-0.083	0.161	0.103	0.137			
Share of Textiles	0.058	0.242	0.172	0.153			
Share of Agriculture	-0.759*	0.432	0.952***	0.356			
Share of Finance	-3.686*	2.121	2.918	2.637			
Migration Rate	-3.642**	1.613	4.214***	1.515			
Aegean	-0.229	0.228	0.326*	0.180			
South	-0.038	0.101	-0.015	0.093			
Central	-0.508*	0.263	0.547*	0.292			
North West	-0.392	0.306	0.526**	0.262			
East	-0.381	0.233	0.424*	0.233			
South East	$-0.291^*$	0.151	0.149	0.201			
North East	-0.850	0.546	0.970*	0.528			
Population 200,000 or more	-5.969***	2.063	5.628**	2.857			
Population 1 million or more	-0.697	0.695	1.172**	0.508			
Share of Welfare Party	0.114	0.088	-0.029	0.123			
Share of Left of Center	$-0.160^*$	0.092	0.139	0.099			
Constant	-1.688	1.340	-0.242	0.643			
$\sigma_{11}$		1 [norn	nalized]				
$\sigma_{22}$		0.358	(0.514)				
$ ho_{12}$		-0.971**	* (0.046)				
Number of Observations		8,9	962				
Log-Likelihood Without Covariates	-3,247.25						
Log-Likelihood With Covariates	s $-2,443.05$						
<del> </del>			~				

Notes: Robust standard errors are reported. \* is significant at 10%; \*\* is significant at 5%; \*\*\* is significant at 1%.

Table 3: Least Squares Estimates of the Wage Equation

	With Re		es of the vva		Witho	out
Variable	Correc		Conventional		Selectivity	
			Correction		Correct	
	Coef.	Std.	Coef.	Std.	Coef.	Std.
		Error		Error		Error
Experience	0.032***	0.012	0.034***	0.013	0.031**	0.013
Experience Squared/100	-0.064**	0.033	-0.072**	0.037	-0.064*	0.037
Literate without a Diploma	-0.119	0.174	-0.080	0.181	-0.112	0.186
Elementary School	-0.055	0.116	-0.028	0.120	-0.011	0.121
Middle School	0.215	0.149	0.256*	0.144	0.231*	0.125
High School	0.594***	0.191	0.437**	0.184	0.465***	0.119
University	1.254***	0.272	1.083***	0.250	1.038***	0.128
Share of Textiles	-0.308**	0.150	$-0.282^{**}$	0.143	$-0.407^{***}$	0.122
Share of Agriculture	0.098	0.237	0.085	0.238	0.150	0.238
Share of Finance	3.437***	1.319	2.557**	1.225	4.241***	1.158
Aegean	-0.135*	0.072	-0.169**	0.073	$-0.131^*$	0.069
South	0.162**	0.081	0.172**	0.080	0.159*	0.082
Central	0.035	0.072	0.007	0.073	0.029	0.073
North West	-0.151	0.100	$-0.170^*$	0.099	-0.166*	0.096
East	0.109	0.114	0.096	0.115	0.142	0.113
South East	0.130	0.118	0.086	0.114	0.191*	0.100
North East	-0.137	0.117	-0.210*	0.113	-0.129	0.115
$\hat{\lambda_1}$	-0.044	0.687	0.171	0.146		
$\hat{\lambda_2}$	2.441	3.132	-0.458**	0.182		
$\hat{\lambda_3}$	0.135	0.412	_		_	
$\hat{\lambda_4}$	2.033	2.784	_		_	
$\hat{\lambda_5}$	2.076	2.897	_		_	
$\hat{\lambda_6}$	-0.060	0.215	_		_	
$\hat{\lambda_7}$	0.625	1.006				
$\hat{\lambda_8}$	0.595	1.291	_		_	
$\hat{\lambda_9}$	-1.149	2.080	_		_	
Constant	-1.087**	0.519	-0.927***	0.345		
Number of Observations	73	35	73	B5	735	
$R^2$	0.3	887	0.3	78	0.367	

Notes: Robust standard errors are reported. \* is significant at 10%; \*\* is significant at 5%; \*\*\* is significant at 1%.

In light of the first stage results, participation probability increases with education; furthermore, wage work and self-employment orientations of participants differ systematically. One would think that all this sorting has implications for the estimates of the wage equation. Indeed, comparison of the substantive results from the three models underscores the importance of proper adjustment for

selection. According to our specification, while the coefficient of middle school becomes insignificant (implying people having middle school education or less earn the same wage), high school and university coefficients increase. Evidently, the minority which opts for wage work is highly selective in terms of unobservables and failure to account for this yields underestimation of the returns to higher levels of education. With illiterates as the reference category, high school results in 81 percent higher returns on average according to our Edgeworth expansion based correction whereas it is 55 percent on average under conventional correction. In the case of university graduates the contrast is equally dramatic: 250 percent under our method, and 195 percent in the trivariate normality specification. According to our trusted estimates, average incremental returns are 21.9 percent per additional year of high school and 28 percent per additional year of university education.

The other statistically significant variables in the Edgeworth expansion based correction have coefficient estimates with magnitudes between those under random selection and under conventional correction for non-random selection. Based on the our robust correction, a one percent increase in the share of textile jobs is predicted decrease wages by 0.31 percent while a one percent increase in share of finance jobs increases wages by 3.4 percent. These effects are underestimated in the trivariate normality specification.

### 3.3 Multicollinearity

Another issue that arises in the context of our robust correction approach is the large standard errors of individual selectivity correction terms (see Table 3). Letting  $R_j^2$  for j=1,2,...9 denote the coefficient of determination in the regression of  $\hat{\lambda}_j$  on the remaining selectivity correction terms, we obtained values in the range  $0.995 < R_j^2 < 1$ . This implies extremely high multicollinearity. In the context of the original Heckman-Lee formulation, Little (1985) and Leung and Yu (1996) have pointed out that the correction term (so-called inverse Mills-ratio) is linear over much of the range of variation of the underlying index function. Evidently the same observation applies to our formulation which exploits nine correction terms. However, one might think that the problem is exacerbated by the computational fragility of the double selection model. We pursued this line of thinking by engaging in a secondary empirical investigation. First, to side step the computational fragility issue, we re-estimated our double selection model by imposing the second variance normalization:  $\sigma_{22} = 1$ . This version yielded  $\hat{\rho}_{12} = -0.746$ , a correlation estimate which is comfortably away from

the boundary. However multicollinearity remained extremely high, with  $0.964 < R_j^2 < 0.9997$  for j = 1, 2, ...9.

Next, to assure that multicollinearity among the correction terms was not specific to a particular data set, we also generated  $\hat{\lambda}$ 's for the migration-remigration problem of Tunali (1986), which is another example of double selection at work. The empirical context of the problem is as follows. There are three earnings profiles:  $y_s^*$  under the stay option,  $y_o^*$  under the one-time move option,  $y_f^*$  under the frequent move option. Let  $\delta_1^* = y_o^* - y_s^*$  denote anticipated earnings gain from the one-time move to the best potential destination, and  $\tau_1^*$  be the cost of that move. Let  $\delta_2^* = y_f^* - y_o^*$  denote anticipated incremental earnings gain from the frequent move involving the best potential combination of intermediate and final destinations, and  $\tau_2^*$  be the cost of that move. Tunali (1986) assumes that individuals are rational, in that sense anticipations are unbiased. Then, the latent dependent variables of Equations (1) - (2) in the generic formulation in Section 2.1 are obtained as  $y_1^* = \delta_1^* - \tau_1^*$  and  $y_2^* = \delta_2^* - \tau_2^*$ . Upon introducing the variable  $r = \sup\{0, y_1^*, y_1^* + y_2^*\}$ , the decision rule becomes

Stay if 
$$r = 0$$
, (23)

Move once if 
$$r = y_1^*$$
, (24)

Move more than once if 
$$r = y_1^* + y_2^*$$
. (25)

However, modified decision rule in Tunali (1986) treats  $r = y_1^* + y_2^* > 0 > y_1^*$  (move more than once will be optimal in this case) as a stay decision on the grounds that the first move will not be feasible when  $0 > y_1^*$ . Under this feasibility constraint, the modified decision rule may be expressed using the two dichotomous variables given in Equation (5):

Stay if 
$$D_1 = 0$$
, 
$$\tag{26}$$

Move once if 
$$D_1 = 1$$
 and  $D_2 = 0$ , (27)

Move more than once if 
$$D_1 = 1$$
 and  $D_2 = 1$ . (28)

Thus,  $D_2$  is observed if and only if  $D_1 = 1$ . The sample selection regime for this problem is a 3-way classification with  $\Lambda = \{D_1, D_2 \text{ if and only if } D_1 = 1\}$ , whereby the cells of the first row of

Figure 1 cannot be distinguished. A detailed empirical investigation of this incomplete classification problem may be found in Tunali (1986). Returning to our examination of the multicollinearity issue, the first step yields  $\hat{\rho}_{12} = 0.389$  but high multicollinearity is still present in the second step:  $0.910 < R_j^2 < 0.9999$  for j = 1, 2, ...9. It appears that extremely high multicollinearity is part and parcel of our approach.<sup>5</sup>

# 4 Multinomial Logit Based Selection Correction Models

Multinomial Logit based selection correction models are used as alternatives to Multivariate Normal based models in the literature. In what follows we offer a brief exposition to adapt the relevant models to our empirical context and underscore the differences among them. Estimation proceeds in two steps. The Multinomial Logit based selection correction models differ in the second step. Conveniently, the empirical results for all the models reviewed here can be obtained using the STATA module selmlog developed by Bourguignon et al. (2007).

# 4.1 Selection Step

The starting point is a selection equation for each possible state. In the context of Tunali and Baslevent (2006), upon suppression of the subscripts for the individuals these may be expressed as

$$y_j^* = \theta_j' z + \eta_j \text{ for } j = 0, 1, 2, 3,$$
 (30)

where  $y_j^*$ 's denote the unobserved utility obtained from the choice of labor force participation status j, z is the vector of explanatory variables,  $\theta_j$ 's are the corresponding vectors of unknown coefficients and  $\eta_j$ 's are the random disturbances. Let  $r = \max(y_0^*, y_1^*, y_2^*, y_3^*)$ . The four way classification is

$$(\tilde{X}_{3}'\tilde{X}_{3})^{-1} = \begin{pmatrix} X_{31}'X_{31} & X_{31}'X_{32} \\ X_{32}'X_{31} & X_{32}'X_{32} \end{pmatrix}^{-1} .$$
 (29)

We use the lower right block of the matrix  $(\tilde{X}_3'\tilde{X}_3)^{-1}$  in calculating the standard errors of the coefficients on the  $\hat{\lambda}_j$ 's. This block may be computed as  $[(X_{32}'X_{32}) - X_{32}'X_{31}(X_{31}'X_{31})^{-1}X_{31}'X_{32}]^{-1}$  via submatrix inverse theorem (see Goldberger (1991)). Extremely large  $R_j^2$ 's imply that the matrix  $(X_{32}'X_{32})$  is nearly singular. However, this matrix is not inverted. Instead, the difference between  $(X_{32}'X_{32})$  and  $X_{32}'X_{31}(X_{31}'X_{31})^{-1}X_{31}'X_{32}$  is inverted. Therefore, it is possible to compute the standard errors despite extremely high multicollinearity between the  $\hat{\lambda}_j$ 's.

<sup>&</sup>lt;sup>5</sup>To understand the implications for standard errors, we may partition the full covariate matrix  $\tilde{X}_3$  as  $(X_{31} \mid X_{32})$ , where  $X_{31}$  includes all explanatory variables of the model without selectivity correction terms  $(X_{31} = X_3)$  in terms of the notation given in the generic statement of the double selection model), and  $X_{32}$  includes all the selectivity correction terms. We can write:

obtained via the following categorical variable:

$$LFP' = \begin{cases} 0 = \text{home-work, if } r = y_0^*, \\ 1 = \text{self-employment, if } r = y_1^*, \\ 2 = \text{wage labor, if } r = y_2^*, \\ 3 = \text{unemployed, if } r = y_3^*. \end{cases}$$

$$(31)$$

Hence, the sample selection regime is given by  $\Lambda = \{LFP'\}$  and Equation (30) corresponds to the selection equations.

Under the assumption that the random disturbances ( $\eta_j$ 's) are independently and identically Gumbel distributed, independently of the vector of explanatory variables, McFadden (1974) proves that the selection probabilities are given by the Multinomial Logit model (MLM):

$$\pi_{j} = \Pr(LFP' = j \mid z) = \frac{\exp(\theta'_{j}z)}{\sum_{\zeta=0}^{3} \exp(\theta'_{\zeta}z)}, \ j = 0, 1, 2, 3.$$
(32)

Since  $\sum_{k=0}^{3} \pi_k = 1$ , we choose non-participants as the reference group and set  $\theta_0 = 0$ . We may obtain consistent estimates of  $\theta_j$ 's by maximizing the likelihood function in Equation (33):

$$L = \prod_{LFP=0} \pi_0 \prod_{LFP=1} \pi_1 \prod_{LFP=2} \pi_2 \prod_{LFP=3} \pi_3.$$
 (33)

Note that our selectivity correction approach allows correlation between the random disturbances of the two selection equations, but computational difficulties limit its generalization (unless simulation based estimation is used at the first stage). On the other hand, Multinomial Logit based selection correction models do not allow correlation between the random disturbances of the selection equations. Consequently they can handle a large number of selection equations. However, the independence assumption ushers in the so-called Independence of Irrelevant Alternatives (IIA) property, whereby the odds of choice between any two options is strictly a function of the systematic utility components of these two options. In our empirical context this implies that choice of self-employment over the home-work option is not affected by how attractive the wage work option is. In similar vein, the desirability of the self-employment option does not influence the choice of

wage work over home-work. Thus strong (if not untenable) implicit behavioral assumptions may be present when the MLM set-up is adopted.

Note that in our model the unemployed prefer either self-employment or wage work over homework, but we do not know their preferences between the two employment options. This restricts the choice probabilities in a particular way; namely,  $\pi_3 = 1 - \pi_0$ . Because of the IIA assumption, this restriction cannot be incorporated into the MLM. Instead, unemployment needs to be treated as a distinct state. Therefore, another potential limitation of these models is the failure to capture the choice structure appropriately. Despite this failure, we still discuss some well-known Multinomial Logit based selection correction models.

# 4.2 Regression Step

In our evaluation we considered the methods developed by Lee (1983), Dubin and McFadden (1984), Dahl (2002) and two variants of the Dubin-McFadden model proposed by Bourguignon et al. (2007). Regression equation given in Equation (22) remains intact. The aim as before is to estimate the parameter vector of the wage equation for the subsample of individuals with LFP'=2. Returning to the generic statement of the selectivity problem in Equation (4), once again we are confronted with  $E(u_3 \mid X, \Lambda) \neq 0$ . Multinomial Logit based correction methods invoke different assumptions and end up with different parametric forms for  $E(u_3 \mid X, \Lambda)$ . As in the conventional Heckman-Lee formulation, the correction terms arise because of correlation between the random components of the selection equations and the random disturbance term of the regression equation. In what follows we denote the correlations between  $\eta_j$  and  $u_3$  by  $\rho_j$  for j=0,1,2,3 and their differences by  $\Upsilon_l = \rho_l - \rho_2$  for l=0,1,3. Utilizing Equation (30), we may define the maximum utility difference relative to the wage labor state by

$$\epsilon_2 = \max(y_l^* - y_2^*) \text{ for } l \in \{0, 1, 3\}.$$
 (34)

Then,

$$LFP' = 2 \iff \epsilon_2 < 0.$$
 (35)

# 4.2.1 Lee's (1983) Model (LEE)

Lee (1983) generalizes the two-step selection correction methodology provided by Heckman (1976, 1979) and Lee (1976, 1979) by extending it to polychotomous choice. He has two insights: (i) by treating the utility associated with the chosen state as the maximum of an order statistic, he is able to express the choice as a condition on a univariate random variable [see equations (34) and (35)]; (ii) by transforming the distribution of that random variable to normality, he is able to relocate the problem in the conventional Heckman-Lee framework.

Assume that the cumulative distribution function for  $\epsilon_2$  is given by  $F_{\epsilon_2}(\epsilon_2 \mid \theta' z)$  where  $\theta$  is a matrix of unknown coefficient vectors in each selection equation, i.e.  $\theta = (\theta_0 \mid \theta_1 \mid \theta_2 \mid \theta_3)$ . Lee (1983) relies on the transformation

$$J_{\epsilon_2}(\epsilon_2 \mid \theta' z) = \Phi^{-1}(F(\epsilon_2 \mid \theta' z)), \tag{36}$$

where  $\Phi$  is the standard normal distribution function. He makes the following assumption:

The joint distribution of 
$$(u_3, J_{\epsilon_2}(\epsilon_2 \mid \theta'z))$$
 does not depend on the index  $\theta'z$ . (37)

This assumption is contested in the literature since it has strong implications. First, the transformation implies that the marginal distribution of  $J_{\epsilon_2}(\epsilon_2 \mid \theta'z)$  is independent of  $\theta'z$ , but it does not tell us anything about the joint distribution of  $u_3$  and  $J_{\epsilon_2}(\epsilon_2 \mid \theta'z)$ . Second, Schmertmann (1994) shows that under index independence assumption of Lee (1983),  $\Upsilon_l = \rho_l - \rho_2$  for l = 0, 1, 3 must have the same sign. Moreover, if we assume  $\eta_l - \eta_2$ 's are identically distributed,  $\Upsilon_l$ 's will be identical for l = 0, 1, 3 (Bourguignon et al. (2007)).

Lee (1983) also assumes that

$$E(u_3 \mid \epsilon_2, \ \theta'z) = c_2 J_{\epsilon_2}(\epsilon_2 \mid \theta'z), \tag{38}$$

where  $c_2$  is the correlation between  $u_3$  and  $J_{\epsilon_2}(\epsilon_2 \mid \theta'z)$ . Clearly Equation (38) would follow if  $u_3$  and  $\epsilon_2$  are bivariate normally distributed, but this is a strong assumption. Another way to justify the functional form is to translate the arbitrary distribution of  $u_3$  to standard normal via  $J_{u_3}(u_3)$  say,

before assuming that the joint distribution of  $(J_{u_3}(u_3), J_{\epsilon_2}(\epsilon_2 \mid \theta'z))$  is standard bivariate normal, independently of  $\theta'z$ . When  $u_3$  is not normally distributed, this equation may be viewed as a best linear approximation to the conditional expectation function.

This approach yields

$$E(u_3 \mid LFP' = 2, \theta'z) = -c_2 \lambda_2^{LEE},$$
 (39)

where  $\lambda_2^{LEE} = \frac{\phi(J_{\epsilon_2}(0 \mid \theta'z))}{F_{\epsilon_2}(0 \mid \theta'z)}$ . The regression equation becomes

$$\log(wage) = \beta_3' X_3 + \gamma^{LEE} \lambda_2^{LEE} + v_3 \tag{40}$$

where  $\gamma^{LEE} = -\sigma_3 c_2$  with  $\sigma_3 = V(u_3)$  and  $v_3$  is a heteroscedastic random disturbance term with  $E(v_3 \mid \Lambda) = 0$ . Note that  $\lambda_2^{LEE}$  is the familiar term in conventional single selection correction. Maximum likelihood estimates of  $\theta$  which come from the first step are used to obtain consistent estimates of  $\lambda_2^{LEE}$ , and the second step estimates of  $\beta_3$  and  $\gamma^{LEE}$  are obtained via linear regression.

# 4.2.2 Dubin and McFadden's (1984) Model (DMF) and Its Two Variants

All three approaches share the assumption that the conditional expectation function of the regression equation random disturbance is a linear function of the selection equation random disturbances:<sup>6</sup>

$$E(u_3 \mid \eta_1, \eta_2, \eta_3, \eta_4) = \frac{\sqrt{6}}{\pi} \sum_{j=0}^{3} \rho_j (\eta_j - E(n_j)).$$
 (41)

Since  $\eta_j$ 's are assumed to have independent Gumbel distributions, it follows that

$$E(\eta_2 - E(n_2) \mid LFP' = 2, \ \theta'z) = -\log(\pi_2),$$
 (42)

$$E(\eta_l - E(n_l) \mid LFP' = 2, \ \theta'z) = \frac{\pi_l \log(\pi_l)}{1 - \pi_l} \text{ for } l = 0, 1, 3.$$
 (43)

where log denotes the natural logarithm. Note that  $E(\eta_j)=0.57721...$ , the Euler-Mascheroni con-

<sup>&</sup>lt;sup>6</sup>Linear conditional expectation function assumption is a convenient starting point going back to Olsen (1980). See Vella (1998) for a broad discussion.

stant, and  $V(\eta_j) = \pi^2/6$ . To assure that  $E(u_3 \mid X_3) = 0$ , Dubin and McFadden (1984) also assume

$$\sum_{j=0}^{3} \rho_j = 0. (44)$$

Under the assumptions given by Equations (41) - (44), the regression equation becomes

$$\log(wage) = \beta_3' X_3 + \sum_{l=0,1,3} \gamma_l^{DMF} \lambda_l^{DMF} + v_3, \tag{45}$$

where  $\lambda_l^{DMF} = \frac{\pi_l \log(\pi_l)}{1-\pi_l} + \log(\pi_2)$ ,  $\gamma_l^{DMF} = \frac{\sigma_3 \sqrt{6}}{\pi} \rho_l$  for l=0, 1, 3 and  $v_3$  is a heteroscedastic random disturbance term with  $E(v_3 \mid \Lambda) = 0$ . Estimates of  $\lambda_l^{DMF}$  are formed using the selection step maximum likelihood estimates. The estimates of the parameters in Equation (45) are obtained in the second step via linear regression.

Observe that if the linear functional forms in Equations (39) and (41) are not contested, DMF can be regarded as superior to LEE because the only restriction on the correlation structure is via Equation (44). However, Bourguignon et al. (2007) show via Monte Carlo experiments that the restriction in Equation (44) causes biased results when incorrectly imposed; in contrast, efficiency loss is small by not imposing it when the restriction holds. Hence, they drop the restriction in Equation (44) and refer to it as the first variant of Dubin and McFadden (1984) model (DMF1). For the DMF1 version, the regression equation is given by

$$\log(wage) = \beta_3' X_3 + \sum_{l=0,1,2,3} \gamma_l^{DMF1} \lambda_l^{DMF1} + v_3, \tag{46}$$

where  $\lambda_2^{DMF1} = -\log(\pi_2)$ ,  $\lambda_l^{DMF1} = \frac{\pi_l \log(\pi_l)}{1-\pi_l}$  for l = 0, 1, 3,  $\gamma_l^{DMF1} = \frac{\sigma_3 \sqrt{6}}{\pi} \rho_l$  for l = 0, 1, 2, 3, and  $v_3$  is a zero mean, heteroscedastic random disturbance term. Observe that if we set  $\rho_2 = -(\rho_0 + \rho_1 + \rho_3)$ , we get Equation (45). Hence DMF1 is more general compared to DMF. After forming the four selectivity correction terms using the first step maximum likelihood estimates, we run a least squares on Equation (46) to obtain the second step estimates of the DMF1 model.

Since the linearity assumption in Equation (41) restricts the distribution of  $u_3$ , Bourguignon  $\overline{\phantom{a}}^7$ Even though the second step does not provide us with an estimate for  $\rho_2$ , it can be calculated using Equation (44).

et al. (2007) propose a second variant of Dubin and McFadden (1984) model (DMF2). Assuming that the cumulative distribution function for  $\eta_j$  is given by  $G(\eta_j)$  they rely on the transformation idea of Lee (1983). Let

$$\eta_i^* = J(\eta_i) = \Phi^{-1}(G(\eta_i)) \tag{47}$$

and assume that conditional expectation function of interest is a linear function  $\eta_j^*$ 's (rather than the  $\eta_j$ 's as in DMF and DMF1):

$$E(u_3 \mid \eta_1, \eta_2, \eta_3, \eta_4) = \sum_{j=1}^{4} \rho_j^* \eta_j^*, \tag{48}$$

where  $\rho_j^*$  is the correlation between  $u_3$  and  $\eta_j^*$ . Note that the assumption in Equation (48) holds if  $u_3$  and  $\eta_j^*$ 's are multivariate normally distributed. Assuming that g(.) denotes the density function of  $\eta_j$ , let

$$M(\pi_j) = \int J(v - \log(\pi_j))g(v)dv \text{ for } j = 0, 1, 2, 3.$$
(49)

Then, Bourguignon et al. (2007) derive the following:

$$E(\eta_2^* \mid LFP' = 2, \theta'z) = M(\pi_2).$$
 (50)

$$E(\eta_l^* \mid LFP' = 2, \theta'z) = M(\pi_l) \frac{\pi_l}{\pi_l - 1} \text{ for } l = 0, 1, 3.$$
 (51)

As a result, the regression equation can be written as

$$\log(wage) = \beta_3' X_3 + \sum_{l=0,1,2,3} \gamma_l^{DMF2} \lambda_l^{DMF2} + v_3, \tag{52}$$

where  $\lambda_2^{DMF2} = M(\pi_2)$ ,  $\lambda_l^{DMF2} = M(\pi_l) \frac{\pi_l}{\pi_l-1}$  for  $l=0,\ 1,\ 3, \gamma_l^{DMF2} = \sigma_3 \rho_l^*$  for  $l=0,\ 1,\ 2,\ 3$ , and  $v_3$  is a heteroscedastic random disturbance term with  $E(v_3\mid\Lambda)=0$ . Even though M's do not have closed form solutions, they can be computed using Gauss-Laguerre quadrature. Bourguignon et al. (2007) computes these terms using Davis and Polonsky (1964). Second step estimates of DMF2 are obtained by running a linear regression on Equation (52) after forming consistent estimates of the selectivity correction terms using the maximum likelihood estimates from the first step.

# 4.3 Dahl's (2002) Model

Using a semi-parametric model, Dahl (2002) solves an ambitious problem dealing with 51 choice outcomes, each of which has its own set of control functions. In the spirit of Ahn and Powell (1993) and Das et al. (2003), Dahl (2002) exploits series approximations to the true control functions. An index sufficiency assumption is invoked to express control functions as polynomials in the choice probabilities. However, the curse of dimensionality precludes use of all choice probabilities. To render the problem tractable, Dahl (2002) proposes restricting the set of choice probabilities to a subset Q' of the full choice set Q [in our case  $Q = \{\pi_0, \pi_1, \pi_2\}$ , with  $\pi_3 = 1 - (\pi_0 + \pi_1 + \pi_2)$ ]. His two assumptions impose the following structure on the conditional joint density function of  $u_3$  and  $\epsilon_2$ :

$$\varphi(u_3, \epsilon_2 \mid \theta' z) = \varphi(u_3, \epsilon_2 \mid Q) = \varphi(u_3, \epsilon_2 \mid Q'), \tag{53}$$

The control function in turn becomes

$$E(u_3 \mid LFP' = 2, \theta'z) = E(u_3 \mid LFP' = 2, Q') = \psi(Q').$$
 (54)

Here  $\psi(.)$  is a unique function, which Dahl (2002) obtains by assuming that the choice probabilities are invertible. Then, the regression function can be expressed as

$$\log(wage) = \beta_3' X_3 + \psi(Q') + v_3 , \qquad (55)$$

where  $v_3$  is a heteroscedastic random disturbance term with  $E(v_3 \mid \Lambda) = 0$ . This approach has two shortcomings. First, as stated by Dahl (2002), we generally can not test the index sufficiency assumption. Second, reducing dimensionality is equivalent to restricting the correlations between  $\eta_j$  and  $u_3$  for j = 0, 1, 2, 3 (which we term  $\rho_j$ ) to be a function of the elements of Q' (Bourguignon et al. (2007)).

A special case of this model proposed by Dahl (2002) is to assume that the set Q' is a singleton containing only the chosen alternative, in our case LFP'=2. Notice that this assumption is another way of reducing a multiple index problem to a single index problem, which Lee (1983) justified via

his first order statistic approach. In the special case, the regression equation becomes

$$\log(wage) = \beta_3' X + \psi(\pi_2) + v_3 \tag{56}$$

Dahl (2002) estimates the selection probabilities nonparametrically, as cell averages. Our data set does not support a nonparametric approach. By relying on the MLM at the first step, we conveniently situate Dahl's approach among the others we have discussed. However, unlike the other Multinomial Logit based selection correction models, Dahl (2002) does not assume a linear conditional expectation function. The form of the regression equation is derived from the behavioral model under the index sufficiency assumption. Following Bourguignon et al. (2007), we consider two variants of Dahl (2002): in the first variant, we express  $\psi$  to be a function of the probability of the relevant choice ( $\pi_2$  in our case) up to fourth order, and in the second, we let  $\psi$  to be a function of all choice probabilities, each as a fourth-order polynomial, and with all interactions between them. This latter approach is identified as DAHL2 in our analysis. In both approaches,  $\pi_2$  is estimated in the first step.

# 4.4 Application Revisited

We revisit the application given in Section 3 and estimate it using the Multinomial Logit based selection correction models. Conveniently, the estimation steps can be implemented using the STATA module selmlog developed by Bourguignon et al. (2007).<sup>8</sup> The results obtained from the selection step are presented in Table 4. Observe that while we set  $P_3 = P_1 + P_2$  in our Edgeworth based selection correction following Tunali and Baslevent (2006), Multinolmial Logit based selection correction models cannot accommodate this restriction. As seen in Table 4, coefficients in columns 1 and 2 do not sum to those in column 3. Unlike our model, logit based models use an independent equation for the unemployed. Since selectivity is our main concern, we proceed with the second step.

Once the method is chosen, the selectivity correction terms are formed in line with the expressions given above and the regression estimates for wage workers are obtained. In LEE, DMF, DMF1 and DMF2 weighed least squares was employed to take heteroscedasticity into account. The

<sup>&</sup>lt;sup>8</sup>The STATA ado file is available at http://www.parisschoolofeconomics.com/gurgand-marc/selmlog/selmlog13.html.

Table 4: Selection Step for Multinomial Logit Based Selection Correction Models

Table 4: Selection Step for Mu	Self-employed		Wage Worker		Unemployed	
Variable	Coef.	Std.	Coef.	Std.	Coef.	Std.
		Error		Error		$\operatorname{Error}$
Age	0.085	0.090	0.575***	0.067	0.128	0.087
Age Squared/100	-0.113	0.126	-0.839***	0.097	-0.264**	0.129
Literate without a Diploma	0.402	0.282	0.371	0.262	0.310	0.295
Elementary School	0.194	0.221	0.500***	0.185	0.287	0.207
Middle School	1.083***	0.311	1.493***	0.233	0.863***	0.282
High School	0.572	0.348	3.226***	0.189	1.642***	0.244
University	1.630***	0.559	5.089***	0.235	1.735***	0.476
Husband Self-employed	0.082	0.160	-1.318****	0.125	-0.863***	0.166
Children Aged $0-2$	-0.362	0.232	-0.390***	0.134	-0.505***	0.174
Children Aged $3-5$	-0.163	0.193	$-0.429^{***}$	0.118	-0.176	0.147
Female Children aged $6-14$	0.381**	0.178	-0.260**	0.114	-0.086	0.151
Male Children aged $6-14$	0.160	0.180	-0.405***	0.113	0.020	0.152
Extended Household	0.634*	0.343	0.094	0.256	-0.156	0.400
Ext. HH $\times$ Children Aged $0-2$	0.220	0.562	0.260	0.338	0.099	0.566
Ext. HH $\times$ Children Aged $3-5$	-0.067	0.523	0.446	0.308	-0.450	0.543
Ext. HH $\times$ Female Ch. Aged $6-14$	-0.702	0.487	-0.007	0.312	0.183	0.505
Ext. HH $\times$ Male Ch. Aged $6-14$	-0.301	0.476	0.293	0.306	-0.090	0.511
Share of Textiles	-0.163	0.539	1.212***	0.433	0.823*	0.498
Share of Agriculture	-1.115	1.248	1.939**	0.841	-1.397	1.039
Share of Finance	-6.208	4.435	-2.910	3.615	-4.184	4.793
Migration Rate	-10.18***	3.356	7.469**	3.070	-3.402	3.406
Aegean	-0.729**	0.310	0.551**	0.227	0.507*	0.260
South	-0.105	0.291	-0.283	0.240	-0.033	0.315
Central	-1.739***	0.361	0.670**	0.292	0.090	0.343
North West	-1.559***	0.552	1.012**	0.398	0.350	0.412
East	-1.386**	0.543	0.495	0.415	0.118	0.481
South East	-0.451	0.468	-0.223	0.361	-1.750***	0.609
North East	-2.790***	1.062	1.037**	0.463	0.347	0.485
Population 200,000 or more	-16.509***	2.978	2.749	2.309	-4.006	2.941
Population 1 million or more	$-4.545^{***}$	1.240	2.400*	1.346	3.757***	1.465
Share of Welfare Party	0.766***	0.263	0.303*	0.174	0.088	0.230
Share of Left of Center	-0.372	0.259	0.126	0.185	-0.523**	0.249
Constant	-1.993	1.693	-14.708***	1.343	-5.258***	1.605
Number of Observations	8962					
Log-Likelihood Without Covariates	-4603.94					
Log-Likelihood With Covariates			-3528			
			1007 **		- ~	

Notes: Robust standard errors are reported. \* is significant at 10%; \*\* is significant at 5%; \*\*\* is significant at 1%. The reference group is non-participation.

relevant weights can be found in the appendix of Bourguignon et al. (2007). Standard errors are estimated using the bootstrap method by drawing with replacement 100 and 400 samples from the

subsample of interest, which in our case has 735 observations. Since additional bootstrapping does not lead to big differences in the standard errors of the variables, we only report the estimates of the version with 100 replications.

Table 5: LEE Estimates of the Wage Equation

Variable	Coefficient	Std. Error
Experience	0.033**	0.014
Experience Squared/100	-0.068*	0.041
Literate without a Diploma	-0.110	0.190
Elementary School	-0.003	0.124
Middle School	0.250*	0.143
High School	0.486***	0.184
University	1.067***	0.256
Share of Textiles	$-0.391^{***}$	0.144
Share of Agriculture	0.156	0.254
Share of Finance	4.211***	1.194
Aegean	-0.132**	0.067
South	0.153	0.095
Central	0.029	0.077
North West	-0.171	0.110
East	0.137	0.130
South East	0.184*	0.112
North East	-0.129	0.125
$\hat{\lambda_2}^{LEE}$	-0.009	0.114
Constant	$-0.967^{***}$	0.321
$\sigma_{33}$	0.279***	0.062
$c_2$	-0.016	0.178
Number of Observations	75	35

Notes: Standard errors are estimated

using 100 bootstrap replications. \* is significant at 10%; \*\* is significant at 5%; \*\*\* is significant at 1%.

Table 5 gives the results based on LEE. The selmlog module provides consistent estimates of  $\sigma_3$  and  $c_2$  without restricting  $c_2$  to the [-1,1] interval. The finding from LEE supports random selection since the selectivity correction term has a p-value=0.939. Table 6 reports the second step estimates from DMF, DMF1 and DMF2. The selmlog module provides consistent estimates of  $\sigma_{33}$ ,  $\rho_j$  and  $\rho_j^*$  for j=0, 1, 2, 3 without restricting the correlation estimates to their theoretical ranges. The selection correction terms are jointly insignificant in all the models (p-value=0.667 for DMF, 0.8021 for DMF1, and 0.9564 for DMF2). The findings from all four models contradict the results based on trivariate normality and our robust specification. In fact results obtained from these models are very similar to those for random selection, reported in Table 3.

Table 6: DMF, DMF1 and DMF2 Estimates of the Wage Equation

Table 6. Divir	DMF2 DMF2		mates of the Wage Equence DMF1		DMF		
Variable							
	Coef.	Std.	Coef.	Std.	Coef.	Std.	
		Error		Error		Error	
Experience	0.031**	0.012	0.028**	0.014	0.029**	0.013	
Experience Squared/100	-0.064*	0.034	-0.057	0.036	-0.060*	0.036	
Literate without a Diploma	-0.127	0.195	-0.138	0.190	-0.128	0.182	
Elementary School	-0.030	0.137	-0.044	0.137	-0.032	0.124	
Middle School	0.191	0.176	0.167	0.187	0.208	0.143	
High School	0.453**	0.197	0.409**	0.186	0.436***	0.162	
University	1.044***	0.299	1.041***	0.285	1.052***	0.225	
Share of Textiles	-0.419**	0.166	$-0.377^*$	0.197	-0.329**	0.160	
Share of Agriculture	0.176	0.278	0.146	0.271	0.105	0.234	
Share of Finance	4.593***	1.728	4.400**	2.166	3.920***	1.247	
Aegean	-0.115	0.085	-0.114	0.121	-0.113	0.095	
South	0.155*	0.105	0.155	0.134	0.159	0.102	
Central	0.045	0.088	0.044	0.107	0.035	0.081	
North West	-0.150	0.125	-0.138	0.135	-0.131	0.111	
East	0.156	0.143	0.149	0.191	0.145	0.129	
South East	0.199	0.140	0.178	0.192	0.140	0.111	
North East	-0.101	0.173	-0.077	0.176	-0.090	0.125	
$\hat{\lambda_0}^{DMF_m}$	-0.142	0.256	-0.361	0.410	-0.352	0.346	
$\hat{\lambda_1}^{DMF_m}$	-0.667	1.415	-0.290	2.475	0.136	0.544	
$\hat{\lambda_2}^{DMF_m}$	-0.025	0.974	-0.064	0.060			
$\hat{\lambda_3}^{DMF_m}$	0.090	0.546	0.084	0.413	0.273	0.392	
Constant	-1.002***	0.325	-1.052**	0.439	$-1.001^{***}$	0.352	
$\sigma_{33}$	0.309***	0.132	0.417	0.420	0.432	0.347	
$ ho_0$			-0.718	0.529	-0.686	0.476	
$\rho_1$			-0.576	2.588	0.266	0.784	
$ ho_2$			-0.127	0.096			
$\rho_3$			0.168	0.610	0.532	0.574	
$ ho_0^*$	-0.255	0.432					
$ ho_1^*$	-1.200	1.932					
$ ho_2^*$	-0.046	0.160					
$ ho_3^*$	0.163	0.831					
Number of Observations	73		73		735		
NT / C/ 1 1		1001	1 1: 1	*	:C 1 1	4 0 O-7	

Notes: Standard errors are estimated using 100 bootstrap replications. \* is significant at 10%; \*\* is significant at 5%; \*\*\* is significant at 1%.

Table 7 provides the second step estimates obtained from DAHL1 and DAHL2. Unfortunately we cannot test for non-random selection since the selmlog module neither provides robust standard errors for correction terms nor computes  $R^2$ 's. Upon comparing the slope estimates of the education dummies in Table 7 with those obtained from our robust correction in Table 3, we observe that both

Table 7: DAHL 1 and DAHL 2 Estimates of the Wage Equation

		HL2	DAHL1		
Variable	Coefficient	Std. Error	Coefficient	Std. Error	
Experience	0.027*	0.016	0.033**	0.014	
Experience Squared/100	-0.050	0.039	$-0.067^*$	0.039	
Literate without a Diploma	-0.204	0.187	-0.140	0.182	
Elementary School	-0.090	0.120	-0.041	0.120	
Middle School	0.158	0.162	0.182	0.146	
High School	0.592***	0.201	0.533***	0.170	
University	1.066***	0.291	1.147***	0.240	
Share of Textiles	-0.274	0.195	-0.370***	0.121	
Share of Agriculture	0.114	0.276	0.140	0.233	
Share of Finance	4.474***	1.636	4.138***	1.168	
Aegean	-0.122	0.109	$-0.142^*$	0.077	
South	0.146	0.112	0.130	0.086	
Central	0.098	0.097	0.029	0.073	
North West	-0.103	0.125	-0.181**	0.091	
East	0.206	0.152	0.113	0.113	
South East	0.003	0.165	0.172	0.109	
North East	-0.074	0.161	-0.122	0.113	
Constant	-267.265	418.920	-1.030***	0.223	
Number of Observations	735 735		35		

Notes:

Standard errors are estimated using 100 bootstrap replications. \* is significant at 10%; \*\* is significant at 5%; \*\*\* is significant at 1%.

DAHL1 and DAHL2 yields results close to ours. This may not be surprising given the fact that both approaches involve series approximations. As we argued in Section 3.2, returns to education estimates are likely to be biased unless selectivity is properly accounted. It appears that the control functions in Dahl (2002) do a better job in doing the adjustment for selectivity compared to the other Moultinomial Logit based selection correction alternatives. Note that the point estimates of the other statistically significant variables in DAHL1 differ from ours by up to 20 percent. The discrepancy rises to 30 percent in the case of DAHL2.

# 5 Conclusion

This paper discusses correction of selectivity bias in models of double selection. The approach proposed here relaxes the conventional trivariate normality assumption that builds on the Heckman-Lee tradition. Instead, we let the distribution of the disturbance term in the regression equation free and assume that the random disturbance terms of the two selection equations are bivariate normally

distributed exploiting and Edgeworth expansion. To render our approach tractable, we truncate the terms that provide the series approximation consistent with the literature. Since we allow for skewness and kurtosis, our methodology offers a major improvement over trivariate normality. Besides, we can test whether the trivariate normality specification is tenable. To assess the relative merits of the new method, we compare our methodology with Multinomial Logit based selection correction models.

Arguably the main drawback of our model is the fact that extension beyond two selection equations cannot be handled. Multinomial Logit based correction models do not have this handicap. However these models define an independent selection equation for each possible category and impose the questionable IIA structure. Our model has the advantage of allowing correlation between the random disturbances of the two selection equations. In addition, problems in which the states are not pairwise disjoint are tractable via our specification.

To illustrate the differences among various selection correction models, an empirical example involving the wage determinants of regular and casual female workers in Turkey is presented. Only a fraction of women living in urban areas of Turkey participate and participation probability increases dramatically in response to an increase in education level. Thus, there is reason to believe that wage workers are not a random subsample. Indeed, both the conventional trivariate normality based correction method and our Edgeworth expansion based approach support this conjecture. Notably, the example provides evidence in favor of our new approach, rather than the trivariate normal version. We conclude that it is important to allow for kurtosis and skewness.

As examples of Multinomial Logit based selection correction models, we analyzed the methods provided by Lee (1983), Dubin and McFadden (1984) plus its two variants, and Dahl (2002). Except for Dahl (2002), the alternatives we considered failed to detect any selectivity in an empirical context conducive to selectivity bias. The substantive results from DAHL1 and DAHL2 were closer to those obtained under our Edgewoth based selectivity correction.

Since our selection model is an improvement the conventional trivariate normality assumption builded on the Heckman-Lee tradition, and allows for correlation between selection equations and is capable of accommodating pairwise joint states compared to Multinomial Logit based selection correction models, we are unable to identify any reasons for opting for other methods when a problem can be formulated as a double selection model.

# A Appendix

# A.1 Derivation of Equations (11) and (12)

Let  $f(u_1, u_2, \tilde{u}_3)$  be the joint density of  $u_1$ ,  $u_2$  and  $\tilde{u}_3$ . The triplet  $(u_{1i}, u_{2i}, \tilde{u}_{3i})$  is assumed to be independently and identically distributed across individuals with zero mean vector and covariance matrix

$$\Sigma = \begin{bmatrix} 1 & \rho_{12} & \rho_{13} \\ \rho_{12} & 1 & \rho_{23} \\ \rho_{13} & \rho_{23} & 1 \end{bmatrix},$$

and is independent of  $X_{ki}^{\mathsf{J}}$  for k=1,2,3. For brevity, we suppress the conditioning on covariate matrix X and the individual subscript i throughout the section. Our aim is to obtain an expression for  $E(\tilde{u}_3 \mid u_1, u_2)$ .

We denote the standard trivariate normal density  $STVN(\rho_{12}, \rho_{13}, \rho_{23})$  by  $g(u_1, u_2, u_3)$  and the standard bivariate normal density  $SBVN(\rho_{12})$  by  $g(u_1, u_2)$ . Let  $k(\tilde{u}_3 \mid u_1, u_2)$  be the conditional density of  $\tilde{u}_3$  given  $u_1$  and  $u_2$ . We assume that  $k(\tilde{u}_3 \mid u_1, u_2)g(u_1, u_2) = f(u_1, u_2, \tilde{u}_3)$ , i.e. we specify the joint distribution of  $(u_1, u_2)$  as standard bivariate normal, but allow the conditional distribution of  $\tilde{u}_3$  given  $u_1$  and  $u_2$  to be non-normal. Let

$$A = \sqrt{1 - (\rho_{12}^2 + \rho_{13}^2 + \rho_{23}^2 - 2\rho_{12}\rho_{13}\rho_{23})},$$
(A.1.1)

$$a = \frac{1}{\sqrt{1 - \rho_{12}^2}},\tag{A.1.2}$$

$$b_1 = \rho_{13} - \rho_{12}\rho_{23},\tag{A.1.3}$$

$$b_2 = \rho_{23} - \rho_{12}\rho_{13},\tag{A.1.4}$$

$$c = \frac{a}{A} (b_1 u_1 + b_2 u_2), \qquad (A.1.5)$$

$$u_1^*(u_1, u_2) = u_1^* = a(u_1 - \rho_{12}u_2),$$
 (A.1.6)

$$u_2^*(u_1, u_2) = u_2^* = a(u_2 - \rho_{12}u_1),$$
 (A.1.7)

$$u_3^* = \frac{u_3}{Aa} - c. (A.1.8)$$

We can write:

$$E\left(\frac{\tilde{u}_3}{Aa} \mid u_1, u_2\right) g(u_1, u_2) = \int_{-\infty}^{\infty} \frac{\tilde{u}_3}{Aa} k(\tilde{u}_3 \mid u_1, u_2) g(u_1, u_2) d\tilde{u}_3.$$
 (A.1.9)

Equivalently,

$$E(\tilde{u}_3 \mid u_1, u_2) \frac{g(u_1, u_2)}{Aa} = \int_{-\infty}^{\infty} \frac{\tilde{u}_3}{Aa} f(u_1, u_2, \tilde{u}_3) d\tilde{u}_3.$$
 (A.1.10)

For the Type AAA surface defined in Section 2.3, we may expand  $f(u_1, u_2, \tilde{u}_3)$  in terms of a series of derivatives of  $g(u_1, u_2, u_3)$  via Equation (7). We truncate the expansion by keeping terms with  $r + s + p \leq 4$ . This allows us to set  $A_{rsp} = K_{rsp}$  where K's denote cumulants (Lahiri and Song (1999)). Thus, the truncated version of Equation (A.1.10) is:

$$E(\tilde{u}_{3} \mid u_{1}, u_{2}) \frac{g(u_{1}, u_{2})}{Aa} = \int_{-\infty}^{\infty} \frac{u_{3}}{Aa} g(u_{1}, u_{2}, u_{3}) du_{3} + \sum_{r+s+p=3}^{4} \frac{(-1)^{r+s+p}}{r! s! p!} K_{rsp} \int_{-\infty}^{\infty} \frac{u_{3}}{Aa} D_{u_{1}}^{r} D_{u_{2}}^{s} D_{u_{3}}^{p} g(u_{1}, u_{2}, u_{3}) du_{3}.$$
(A.1.11)

Let

$$I_1 = \int_{-\infty}^{\infty} \frac{u_3}{Aa} g(u_1, u_2, u_3) du_3, \tag{A.1.12}$$

and

$$I_{rsp} = \int_{-\infty}^{\infty} \frac{u_3}{Aa} D_{u_1}^r D_{u_2}^s D_{u_3}^p g(u_1, u_2, u_3) du_3.$$
 (A.1.13)

Then, Equation (A.1.11) may be expressed as

$$E(\tilde{u}_3 \mid u_1, u_2) \frac{g(u_1, u_2)}{Aa} = I_1 + \sum_{r+s+p=3}^{4} \frac{(-1)^{r+s+p}}{r! s! p!} K_{rsp} I_{rsp}.$$
(A.1.14)

Claim:  $g(u_1, u_2, u_3) = \frac{\phi(u_1)\phi(u_2^*)\phi(u_3^*)}{A}$ , where  $\phi$  is the univariate standard normal density.

**Proof:** Let  $g(u_2 \mid u_1)$  be the conditional density function of  $u_2$  given  $u_1$  and  $g(u_3 \mid u_1, u_2)$  be the conditional density of  $u_3$  given  $u_1$  and  $u_2$ . Then,  $g(u_1, u_2, u_3)$  can be written as a product of marginal and conditional distributions:

$$g(u_1, u_2, u_3) = g(u_1)g(u_2 \mid u_1)g(u_3 \mid u_1, u_2).$$
(A.1.15)

Clearly,  $g(u_1) = \phi(u_1)$ . We know from Goldberger (1991) that

$$g(u_2 \mid u_1) = a\phi(u_2^*).$$
 (A.1.16)

Now, let us find  $g(u_3 \mid u_1, u_2)$ . Using the formula in Goldberger (1991), we obtain

$$E(u_3 \mid u_1, u_2) = a^2(b_1u_1 + b_2u_2), \tag{A.1.17}$$

$$Var(u_3 \mid u_1, u_2) = A^2 a^2.$$
 (A.1.18)

Then,

$$g(u_3 \mid u_1, u_2) = \frac{\phi(u_3^*)}{Aa}.$$
 (A.1.19)

Substituting Equation (A.1.16) and Equation (A.1.19) into Equation (A.1.15), we obtain

$$g(u_1, u_2, u_3) = \frac{\phi(u_1)\phi(u_2^*)\phi(u_3^*)}{A}$$
 Q.E.D. (A.1.20)

Inserting Equation (A.1.20) into Equation (A.1.13) and making the transformation  $z_3 = u_3^*$ , so  $Aadz_3 = du_3$ , we get

$$I_{rsp} = \int_{-\infty}^{\infty} (z_3 + c) D_{u_1}^r D_{u_2}^s D_{u_3}^p \phi(u_1) \phi(u_2^*) \phi(z_3) a dz_3.$$
 (A.1.21)

Let  $\phi^{(p)}$  denote the  $p^{th}$  derivative of the univariate standard normal density. Observe that

$$D_{u_3}^p \phi(z_3) = \phi^{(p)}(z_3) \left(\frac{1}{Aa}\right)^p,$$
 (A.1.22)

and

$$D_{z_3}^p \phi(z_3) = \phi^{(p)}(z_3). \tag{A.1.23}$$

Hence,

$$\left(\frac{1}{Aa}\right)^p D_{z_3}^p \phi(z_3) = D_{u_3}^p \phi(z_3). \tag{A.1.24}$$

Substituting Equation (A.1.24) into Equation (A.1.21), we obtain

$$I_{rsp} = \frac{1}{A^p a^{p-1}} \int_{-\infty}^{\infty} (z_3 + c) D_{u_1}^r D_{u_2}^s D_{z_3}^p \phi(u_1) \phi(u_2^*) \phi(z_3) dz_3.$$
 (A.1.25)

Making another transformation  $z_3 = u_3$  (abusing the notation), so  $D_{z_3}^p \phi(z_3) = D_{u_3}^p \phi(u_3)$  and  $dz_3 = du_3$ , we have

$$I_{rsp} = \frac{1}{A^p a^{p-1}} \int_{-\infty}^{\infty} (u_3 + c) D_{u_1}^r D_{u_2}^s D_{u_3}^p \phi(u_1) \phi(u_2^*) \phi(u_3) du_3.$$
 (A.1.26)

The definition of  $r^{th}$  order univariate Hermite polynomial can be obtained by setting s=0 in Equation (9). In other words,  $D_{u_1}^r \phi(u_1) = (-1)^r H_r(u_1) \phi(u_1)$  which implies that  $H_0(u) = u$  and  $H_1(u) = u$ . Then, we can write

$$u_3 + c = H_1(u_3 + c) = \sum_{i=0}^{1} \begin{pmatrix} 1\\ i \end{pmatrix} c^i H_{1-i}(u_3),$$
 (A.1.27)

where  $\begin{pmatrix} 1 \\ i \end{pmatrix}$  denotes the binomial coefficient. Incorporating Equation (A.1.27) into Equation (A.1.26), we get

$$I_{rsp} = \frac{(-1)^p}{A^p a^{p-1}} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) \sum_{i=0}^1 \begin{pmatrix} 1 \\ i \end{pmatrix} c^i \int_{-\infty}^{\infty} H_p(u_3) H_{1-i}(u_3) \phi(u_3) du_3.$$
 (A.1.28)

For any x, the orthogonality property of Hermite polynomials allows us to write

$$\int_{-\infty}^{\infty} H_n(x)H_m(x)\exp\left(-x^2/2\right)dx = n!\sqrt{2\pi}\delta_{n,m},\tag{A.1.29}$$

where  $\delta_{n,m}$  is the Kronecker product,  $\delta_{n,m} = \left\{ \begin{array}{l} 1 \text{ if } n=m \\ 0 \text{ if } n \neq m \end{array} \right\}$ . Since  $\delta_{p,1-i} = 1 \Longleftrightarrow p = 1-i \Longleftrightarrow i = 1-p \Longleftrightarrow p \le 1$ ,

$$\int_{-\infty}^{\infty} H_p(u_3) H_{1-i}(u_3) \phi(u_3) du_3 = \int_{-\infty}^{\infty} H_p(u_3) H_{1-i}(u_3) \frac{\exp(-u_3^2/2)}{\sqrt{2\pi}} du_3 
= p! \sqrt{2\pi} \delta_{p,1-i} \frac{1}{\sqrt{2\pi}} = p! \text{ for } p \le 1 \& p = 1 - i.$$
(A.1.30)

Also observe that  $\int_{-\infty}^{\infty} H_p(u_3)H_{1-i}(u_3)\phi(u_3)du_3 = 0$  for p > 1. Returning to Equation (A.1.28), we conclude that

$$I_{rsp} = 0 \text{ for } p > 1.$$
 (A.1.31)

Moreover, substituting Equation (A.1.30) into Equation (A.1.28), we obtain:

$$I_{rsp} = \frac{(-1)^p}{A^p a^{p-1}} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) \begin{pmatrix} 1 \\ 1 - p \end{pmatrix} c^{1-p} p! \text{ for } p \le 1.$$
 (A.1.32)

Equivalently,

$$I_{rsp} = \frac{(-1)^p}{A^p a^{p-1}} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) \frac{c^{1-p}}{(1-p)!} \text{ for } p \le 1.$$
(A.1.33)

Substituting  $\frac{a}{A}(b_1u_1+b_2u_2)$  back instead of c, we obtain

$$I_{rsp} = \frac{(-1)^p}{Aa^{2p-2}} \frac{1}{(1-p)!} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) (b_1 u_1 + b_2 u_2)^{1-p} \text{ for } p \le 1.$$
(A.1.34)

We can conclude from Equations (A.1.12) and (A.1.13) that  $I_1 = I_{000}$ . Then, we can write  $I_1$  as

$$I_1 = \frac{a^2}{4}\phi(u_1)\phi(u_2^*)\left(b_1u_1 + b_2u_2\right). \tag{A.1.35}$$

Setting p = 0 and 1 in Equation (A.1.34), we respectively get:

$$I_{rs0} = \frac{a^2}{A} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) \left( b_1 u_1 + b_2 u_2 \right), \tag{A.1.36}$$

and

$$I_{rs1} = -\frac{1}{A} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*). \tag{A.1.37}$$

After substituting Equations (A.1.31), (A.1.35), (A.1.36) and (A.1.37) into Equation (A.1.16) and

doing some manipulations, we get

$$E(\tilde{u}_{3} \mid u_{1}, u_{2})g(u_{1}, u_{2}) = a^{3}\phi(u_{1})\phi(u_{2}^{*})(b_{1}u_{1} + b_{2}u_{2})$$

$$+ \sum_{r+s=3}^{4} \frac{(-1)^{r+s}}{r!s!} K_{rs0}a^{3}D_{u_{1}}^{r}D_{u_{2}}^{s}\phi(u_{1})\phi(u_{2}^{*})(b_{1}u_{1} + b_{2}u_{2})$$

$$+ \sum_{r+s=2}^{3} \frac{(-1)^{r+s}}{r!s!} K_{rs1}aD_{u_{1}}^{r}D_{u_{2}}^{s}\phi(u_{1})\phi(u_{2}^{*}).$$
(A.1.38)

Since  $a\phi(u_1)\phi(u_2^*) = g(u_1, u_2)$ , which may be obtained by multiplying Equation (A.1.16) by  $\phi(u_1)$ , Equation (A.1.38) can be written as:

$$E(\tilde{u}_{3} \mid u_{1}, u_{2})g(u_{1}, u_{2}) = a^{2}g(u_{1}, u_{2}) (b_{1}u_{1} + b_{2}u_{2})$$

$$+ \sum_{r+s=3}^{4} \frac{(-1)^{r+s}}{r!s!} K_{rs0}a^{2}D_{u_{1}}^{r}D_{u_{2}}^{s}g(u_{1}, u_{2}) (b_{1}u_{1} + b_{2}u_{2})$$

$$+ \sum_{r+s=2}^{3} \frac{(-1)^{r+s}}{r!s!} K_{rs1}D_{u_{1}}^{r}D_{u_{2}}^{s}g(u_{1}, u_{2}).$$
(A.1.39)

Now, let us compute  $D_{u_1}^r D_{u_2}^s g(u_1, u_2) (b_1 u_1 + b_2 u_2)$  via the chain rule:

$$D_{u_1}^r D_{u_2}^s g(u_1, u_2) (b_1 u_1 + b_2 u_2) = (b_1 u_1 + b_2 u_2) D_{u_1}^r D_{u_2}^s g(u_1, u_2) + g(u_1, u_2) D_{u_1}^r D_{u_2}^s (b_1 u_1 + b_2 u_2).$$
(A.1.40)

Observe that  $D_{u_1}^r D_{u_2}^s (b_1 u_1 + b_2 u_2) = 0$  for  $r + s \ge 2$ . Using the formula for bivariate Hermite polynomials given in Equation (9), we obtain

$$D_{u_1}^r D_{u_2}^s g(u_1, u_2) (b_1 u_1 + b_2 u_2) = (b_1 u_1 + b_2 u_2) D_{u_1}^r D_{u_2}^s g(u_1, u_2)$$

$$= (b_1 u_1 + b_2 u_2) (-1)^{r+s} H_{rs}(u_1, u_2) g(u_1, u_2)$$
for  $r + s > 2$ .
$$(A.1.41)$$

Incorporating Equation (A.1.41) into Equation (A.1.39) and doing some manipulations, we get

$$E(\tilde{u}_3 \mid u_1, u_2) = a^2 (b_1 u_1 + b_2 u_2) \left[ 1 + \sum_{r+s=3}^{4} \frac{1}{r!s!} K_{rs0} H_{rs}(u_1, u_2) \right] + \sum_{r+s=2}^{3} \frac{1}{r!s!} K_{rs1} H_{rs}(u_1, u_2).$$
(A.1.42)

Note that

$$1 + \sum_{r+s=3}^{4} \frac{1}{r!s!} K_{rs0} H_{rs}(u_1, u_2) = 1.$$
(A.1.43)

since  $(u_1, u_2) \sim SBVN(\rho_{12})$ , and the third order cumulants of any multivariate normal distribution and the fourth order cumulants of any bivariate normal distribution (corresponds to  $K_{rso}$  for r+s=4) are equal to 0 (Stuart and Ord (1994)). Then, Equation (A.1.42) becomes

$$E(\tilde{u}_{3} \mid u_{1}, u_{2}) = a^{2}(b_{1}u_{1} + b_{2}u_{2}) + \frac{K_{201}}{2}H_{20}(u_{1}, u_{2}) + K_{111}H_{11}(u_{1}, u_{2}) + \frac{K_{021}}{2}H_{02}(u_{1}, u_{2}) + \frac{K_{301}}{6}H_{30}(u_{1}, u_{2}) + \frac{K_{211}}{2}H_{21}(u_{1}, u_{2}) + \frac{K_{121}}{2}H_{12}(u_{1}, u_{2}) + \frac{K_{031}}{6}H_{21}(u_{1}, u_{2}).$$
(A.1.44)

When we express a,  $b_1$  and  $b_2$  as in Equations (A.1.2), (A.1.3) and (A.1.4) respectively, we get Equation (12). Using Equations (A.2.1) and (A.2.2) provided in the Section A.2, and the cumulant formulas  $K_{101} = \rho_{13}$  and  $K_{011} = \rho_{23}$  (Stuart and Ord (1994)), it can be shown that

$$a^{2}(b_{1}u_{1} + b_{2}u_{2}) = K_{101}H_{10}(u_{1}, u_{2}) + K_{011}H_{01}(u_{1}, u_{2}), \tag{A.1.45}$$

Combining Equation (A.1.45) with Equation (A.1.44), we obtain Equation (11).

## **A.2** Derivation of $Var(\tilde{u}_3 \mid u_1, u_2)$

Since  $Var(\tilde{u}_3 \mid u_1, u_2) = E(\tilde{u}_3^2 \mid u_1, u_2) - E^2(\tilde{u}_3 \mid u_1, u_2)$  and we already derived the analytical solution of  $E^2(\tilde{u}_3 \mid u_1, u_2)$ , we will initially derive  $E(\tilde{u}_3^2 \mid u_1, u_2)$  in this subsection. Since  $H_2(u) = u^2 = 1$ , we can write

$$E\left(\tilde{u}_{3}^{2} \mid u_{1}, u_{2}\right) = A^{2}a^{2} + E\left(\tilde{u}_{3}^{2} - A^{2}a^{2} \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} - 1 \mid u_{1}, u_{2}\right) = A^{2}a^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} + A^{2}a^{2}E\left(H_{2}\left(\frac{\tilde{u}_{3}}{Aa}\right)^{2} + A^{2}a^{2}E\left(H$$

Now, let us focus on the second term  $E\left(H_2\left(\frac{\tilde{u}_3}{Aa}\right) \mid u_1, u_2\right)$ . Following the steps in Appendix A.1, we can write

$$E\left(H_2\left(\frac{\tilde{u}_3}{Aa}\right) \mid u_1, u_2\right)g(u_1, u_2) = I_1 + \sum_{r+s+p=3}^{4} \frac{(-1)^{r+s+p}}{r!s!p!} K_{rsp}I_{rsp}. \tag{A.2.2}$$

where

$$I_1 = \int_{-\infty}^{\infty} H_2\left(\frac{u_3}{Aa}\right) g(u_1, u_2, u_3) du_3, \tag{A.2.3}$$

and

$$I_{rsp} = \int_{-\infty}^{\infty} H_2\left(\frac{u_3}{Aa}\right) D_{u_1}^r D_{u_2}^s D_{u_3}^p g(u_1, u_2, u_3) du_3.$$
 (A.2.4)

Following the same steps used to obtain Equation (A.1.26), we can rewrite Equation (A.2.4) as

$$I_{rsp} = \frac{1}{A^p a^{p-1}} \int_{-\infty}^{\infty} H_2(u_3 + c) D_{u_1}^r D_{u_2}^s D_{u_3}^p \phi(u_1) \phi(u_2^*) \phi(u_3) du_3.$$
 (A.2.4)

Observe that  $H_2(u_3+c) = (u_3+c)^2 - 1 = u_3^2 - 1 + 2cu_3 + c^2 = H_2(u_3) + 2cH_1(u_3) + c^2H_0(u_3)$  since  $H_1(u_3) = u_3$  and  $H_0(u_3) = 1$ . Hence, we can write

$$H_2(u_3+c) = \sum_{i=0}^{2} {2 \choose i} c^i H_{2-i}(u_3).$$
 (A.2.5)

Incorporating Equation (A.2.5) into Equation (A.2.4), we get

$$I_{rsp} = \frac{(-1)^p}{A^p a^{p-1}} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) \sum_{i=0}^1 \begin{pmatrix} 2 \\ i \end{pmatrix} c^i \int_{-\infty}^{\infty} H_p(u_3) H_{2-i}(u_3) \phi(u_3) du_3.$$
 (A.2.6)

Exploiting the orthogonality property of Hermite polynomials provided in Equation (A.1.29), we can conclude that

$$\int_{-\infty}^{\infty} H_p(u_3) H_{2-i}(u_3) \phi(u_3) du_3 = p! \text{ for } p \le 2 \& p = 2 - i.$$
(A.2.7)

Also observe that  $\int_{-\infty}^{\infty} H_p(u_3)H_{2-i}(u_3)\phi(u_3)du_3 = 0$  for p > 2,  $I_{rsp} = 0$  for p > 2. Substituting Equation (A.2.7) into Equation (A.2.6), we get

$$I_{rsp} = \frac{(-1)^p}{A^p a^{p-1}} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) \begin{pmatrix} 2 \\ 2 - p \end{pmatrix} c^{2-p} p! \text{ for } p \le 2.$$
 (A.2.8)

Since  $I_1 = I_{000}$  and substituting  $c = \frac{a}{A}(b_1u_1 + b_2u_2)$ , we can write

$$I_1 = \frac{a^3}{A^2} \phi(u_1) \phi(u_2^*) (b_1 u_1 + b_2 u_2)^2.$$
(A.2.9)

Setting p = 0, p = 1 and p = 2 in Equation (A.2.8), we respectively get:

$$I_{rs0} = \frac{a^3}{A^2} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) (b_1 u_1 + b_2 u_2)^2, \tag{A.2.10}$$

and

$$I_{rs1} = \frac{-2a}{A^2} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*) (b_1 u_1 + b_2 u_2), \tag{A.2.11}$$

and

$$I_{rs2} = \frac{2}{A^2 a} D_{u_1}^r D_{u_2}^s \phi(u_1) \phi(u_2^*). \tag{A.2.12}$$

Substituting Equations (A.2.9) - (A.2.12) into Equation (A.2.1), we get

$$E\left(\tilde{u}_{3}^{2} \mid u_{1}, u_{2}\right) g(u_{1}, u_{2}) = A^{2}a^{2}g(u_{1}, u_{2}) + a^{5}\phi(u_{1})\phi\left(u_{2}^{*}\right)\left(b_{1}u_{1} + b_{2}u_{2}\right)^{2} + \sum_{r+s=3}^{4} \frac{(-1)^{r+s}}{r!s!} K_{rs0}a^{5}D_{u_{1}}^{r}D_{u_{2}}^{s}\phi(u_{1})\phi\left(u_{2}^{*}\right)\left(b_{1}u_{1} + b_{2}u_{2}\right)^{2} - 2\sum_{r+s=2}^{3} \frac{(-1)^{r+s}}{r!s!} K_{rs1}a^{3}D_{u_{1}}^{r}D_{u_{2}}^{s}\phi(u_{1})\phi\left(u_{2}^{*}\right)\left(b_{1}u_{1} + b_{2}u_{2}\right) + 2\sum_{r+s=2}^{2} \frac{(-1)^{r+s}}{r!s!} K_{rs2}aD_{u_{1}}^{r}D_{u_{2}}^{s}\phi(u_{1})\phi\left(u_{2}^{*}\right).$$

$$(A.2.13)$$

Since the third and fourth order cumulants of any bivariate normal distribution (corresponds to  $K_{rso}$  for r+s=3,4) are equal to 0 and  $a\phi(u_1)\phi(u_2^*)=g(u_1,u_2)$ , Equation (A.2.13) can be written as:

$$E\left(\tilde{u}_{3}^{2} \mid u_{1}, u_{2}\right)g(u_{1}, u_{2}) = A^{2}a^{2}g(u_{1}, u_{2}) + a^{4}g(u_{1}, u_{2})\left(b_{1}u_{1} + b_{2}u_{2}\right)^{2}$$

$$- 2\sum_{r+s=2}^{3} \frac{(-1)^{r+s}}{r!s!} K_{rs1}a^{2}D_{u_{1}}^{r}D_{u_{2}}^{s}g(u_{1}, u_{2})\left(b_{1}u_{1} + b_{2}u_{2}\right)$$

$$+ 2\sum_{r+s=1}^{2} \frac{(-1)^{r+s}}{r!s!} K_{rs2}D_{u_{1}}^{r}D_{u_{2}}^{s}g(u_{1}, u_{2}).$$
(A.2.14)

Using Equation (A.1.41) and doing some manipulations, we get

$$E\left(\tilde{u}_{3}^{2} \mid u_{1}, u_{2}\right) = A^{2}a^{2} + a^{4}\left(b_{1}u_{1} + b_{2}u_{2}\right)^{2} - 2\left(b_{1}u_{1} + b_{2}u_{2}\right) \sum_{r+s=2}^{3} \frac{1}{r!s!} K_{rs1} H_{rs}(u_{1}, u_{2})$$

$$+ 2\sum_{r+s=1}^{2} \frac{1}{r!s!} K_{rs2} H_{rs}(u_{1}, u_{2}).$$
(A.2.15)

### A.3 Expressions for Bivariate Hermite Polynomials

The expressions given below were obtained by solving Equation (9) for various values of r and s using Maple.

$$H_{10}(u_1, u_2) = au_1^*, (A.3.1)$$

$$H_{01}(u_1, u_2) = au_2^*, (A.3.2)$$

$$H_{20}(u_1, u_2) = -a^2 + a^2 u_1^{*2}, (A.3.3)$$

$$H_{02}(u_1, u_2) = -a^2 + a^2 u_2^{*2}, (A.3.4)$$

$$H_{11}(u_1, u_2) = -a^2 \rho_{12} - a^2 u_1^* u_2^*, \tag{A.3.5}$$

$$H_{30}(u_1, u_2) = au_1^* (H_{20} - 2a^2),$$
 (A.3.6)

$$H_{03}(u_1, u_2) = au_2^* (H_{02} - 2a^2),$$
 (A.3.7)

$$H_{21}(u_1, u_2) = aH_{11}u_1^* - a^3(u_2^* - \rho_{12}u_1^*), \tag{A.3.8}$$

$$H_{12}(u_1, u_2) = aH_{11}u_2^* - a^3(u_1^* - \rho_{12}u_2^*). \tag{A.3.9}$$

#### A.4 Moments of the Truncated SBVN Distribution

The moment formulas of the truncated SBVN distribution up to the second order may be found in Rosenbaum (1961). However, in our independent derivation, we discovered that Rosenbaum (1961) made a sign error while calculating integrals. Our expressions up to the second order agree with those in Henning and Henningsen (2007), who cross-check their formulas using numerical integration and Monte Carlo simulation. We also provide some third order moments of the truncated SBVN distribution below. The derivations may be obtained from the authors upon request. We denote the univariate standard normal density and distribution function respectively by  $\phi(.)$  and  $\Phi(.)$ . Let  $C_{ti} = \beta_{ti}X_{ti}$  for t = 1, 2 for individual i. We suppress the individual subscript throughout the section to avoid notational clutter. We denote the moments of the truncated SBVN distribution for the subsample  $S_4$  (defined in Section 2.1) as  $m_{j,k} = E(u_1^j u_2^k \mid u_1 > -C_{1,u_2} > -C_{2})$ . Let

$$q = \frac{\sqrt{1 - \rho_{12}^2}}{\sqrt{2\pi}} = \frac{1}{a\sqrt{2\pi}},\tag{A.4.1}$$

$$q' = a^2 q, (A.4.2)$$

$$D(C_1, C_2) \equiv D^2 = C_1^2 - 2\rho_{12}C_1C_2 + C_2^2, \tag{A.4.3}$$

$$C_1^*(C_1, C_2) \equiv C_1^* = a(C_1 - \rho_{12}C_2),$$
 (A.4.4)

$$C_2^*(C_1, C_2) \equiv C_2^* = a(C_2 - \rho_{12}C_1),$$
 (A.4.5)

$$C_1^{**}(C_1, -C_2) \equiv C_1^{**} = C_1 + \rho_{12}C_2,$$
 (A.4.6)

$$C_2^{**}(-C_1, C_2) \equiv C_2^{**} = C_2 + \rho_{12}C_1,$$
 (A.4.7)

$$\alpha(C_1, C_2) = \phi(-C_1)\Phi(C_2^*), \tag{A.4.8}$$

$$\beta(C_1, C_2) = \phi(-C_2)\Phi(C_1^*), \tag{A.4.9}$$

$$\delta(C_1, C_2) = \phi(aD), \qquad (A.4.10)$$

and

$$L(C_1, C_2; \rho_{12}) = \int_{-C_2}^{\infty} \int_{-C_1}^{\infty} g(u_1, u_2) du_1 du_2.$$
(A.4.11)

Then,

$$m_{0,1} = \frac{\rho_{12}\alpha(C_1, C_2) + \beta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},$$
(A.4.12)

$$m_{1,0} = \frac{\alpha(C_1, C_2) + \rho_{12}\beta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},$$
(A.4.13)

$$m_{0,2} = \frac{L(C_1, C_2; \rho_{12}) - \rho_{12}^2 C_1 \alpha(C_1, C_2) - C_2 \beta(C_1, C_2) + q \rho_{12} \delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})}, \tag{A.4.14}$$

$$m_{2,0} = \frac{L(C_1, C_2; \rho_{12}) - C_1 \alpha(C_1, C_2) - \rho_{12}^2 C_2 \beta(C_1, C_2) + q \rho_{12} \delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},$$
(A.4.15)

$$m_{1,1} = \frac{\rho_{12}L(C_1, C_2; \rho_{12}) - \rho_{12}C_1\alpha(C_1, C_2) - \rho_{12}C_2\beta(C_1, C_2) + q\delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},$$
(A.4.16)

$$m_{0,3} = \frac{1}{L(C_1, C_2; \rho_{12})} [2L(C_1, C_2; \rho_{12}) m_{0,1} + (\rho_{12} (1 - \rho_{12}^2) + \rho_{12}^3 C_1^2) \alpha(C_1, C_2)$$

$$+ C_2^2 \beta(C_1, C_2) - q \rho_{12} C_2^{**} \delta(C_1, C_2)],$$
(A.4.17)

$$m_{3,0} = \frac{1}{L(C_1, C_2; \rho_{12})} [2L(C_1, C_2; \rho_{12}) m_{1,0} + (\rho_{12} (1 - \rho_{12}^2) + \rho_{12}^3 C_2^2) \beta(C_1, C_2)$$

$$+ C_1^2 \alpha(C_1, C_2) - q \rho_{12} C_1^{**} \delta(C_1, C_2)],$$
(A.4.18)

$$m_{1,2} = \frac{1}{L(C_1, C_2; \rho_{12})} [2\rho_{12}L(C_1, C_2; \rho_{12})m_{0,1} + \rho_{12}C_2^2\beta(C_1, C_2) + (1 - \rho_{12}^2 + \rho_{12}^2C_1^2)\alpha(C_1, C_2) - qC_2^{**}\delta(C_1, C_2)],$$
(A.4.19)

$$m_{2,1} = \frac{1}{L(C_1, C_2; \rho_{12})} [2\rho_{12}L(C_1, C_2; \rho_{12})m_{1,0} + \rho_{12}C_1^2\alpha(C_1, C_2)$$

$$+ (1 - \rho_{12}^2 + \rho_{12}^2C_2^2)\beta(C_1, C_2) - qC_1^{**}\delta(C_1, C_2)].$$
(A.4.20)

#### A.5 Expressions of $\lambda$ 's

We obtain formulas below using Equation (12) and the formulas provided in Appendices A.3 and A.4 via a Maple code.

$$\lambda_1 = \frac{\alpha(C_1, C_2)}{L(C_1, C_2; \rho_{12})},\tag{A.5.1}$$

$$\lambda_2 = \frac{\beta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},\tag{A.5.2}$$

$$\lambda_3 = \frac{-C_1 \alpha(C_1, C_2) - q \rho_{12} \delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})}, \tag{A.5.3}$$

$$\lambda_4 = \frac{-C_2\beta(C_1, C_2) - q\rho_{12}\delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},$$
(A.5.4)

$$\lambda_5 = -\frac{q\delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},\tag{A.5.5}$$

$$\lambda_6 = \frac{-\alpha(C_1, C_2) + C_1^2 \alpha(C_1, C_2) + q \rho_{12} \left(aC_1^* + C_1\right) \delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},\tag{A.5.6}$$

$$\lambda_7 = \frac{-\beta(C_1, C_2) + C_2^2 \beta(C_1, C_2) + q \rho_{12} \left(a C_2^* + C_2\right) \delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},\tag{A.5.7}$$

$$\lambda_8 = -\frac{aqC_1^*\delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})},\tag{A.5.8}$$

$$\lambda_9 = -\frac{aqC_2^*\delta(C_1, C_2)}{L(C_1, C_2; \rho_{12})}. (A.5.9)$$

# A.6 Expressions of $\lambda$ 's for Tunali and Baslevent's (2006) Problem

Let  $\sigma_{12} = \sigma_1 \sigma_2 \rho_{12}$ ,  $\sigma_{11} = \sigma_1^2$  and  $\sigma_{22} = \sigma_2^2$ . When  $(u_1, u_2) \sim SBVN(\rho_{12})$ ,  $(\sigma_1 u_1, \sigma_1 u_1 + \sigma_2 u_2) \sim BVN(0, 0, \sigma_{11}, a^2, e)$  where  $a = \sqrt{\sigma_{11} + \sigma_{22} + 2\sigma_{12}}$  and  $e = \sigma_{11} + \sigma_{12}$ . Let  $b = \sigma_{22} + \sigma_{12}$ . Denote the probability of LFP = j by  $P_j$  and the standard bivariate normal cumulative distribution function with upper thresholds  $s_1$ ,  $s_2$  and correlation coefficient r by  $\Phi(s_1, s_2; r)$ . Assume that state probabilities are given as:

$$P_0 = \Phi(C_{01}, C_{02}; C_{03}), \tag{A.6.1}$$

$$P_1 = \Phi(C_{11}, C_{12}; C_{13}), \tag{A.6.2}$$

$$P_2 = \Phi(C_{21}, C_{22}; C_{23}), \tag{A.6.3}$$

$$P_3 = 1 - P_0. (A.6.4)$$

Unemployment probability follows from the adopted definition. Considering the categorical variable LFP in Equation (20), observe that

$$P_{0} = P(y_{1}^{*} < 0, \ y_{1}^{*} + y_{2}^{*} < 0) = P\left(\sigma_{1}u_{1} < -\beta_{1}'z, \sigma_{1}u_{1} + \sigma_{2}u_{2} < -\left(\beta_{1}' + \beta_{2}'\right)z\right)$$

$$= P\left(u_{1} < \frac{-\beta_{1}'z}{\sigma_{1}}, \frac{\sigma_{1}u_{1} + \sigma_{2}u_{2}}{a} < \frac{-\left(\beta_{1}' + \beta_{2}'\right)z}{a}\right). \tag{A.6.5}$$

$$P_{1} = P(y_{1}^{*} > 0, y_{2}^{*} < 0) = P\left(\sigma_{1}u_{1} > -\beta_{1}'z, \sigma_{2}u_{2} < -\beta_{2}'z\right)$$

$$= P\left(u_{1} > \frac{-\beta_{1}'z}{\sigma_{1}}, u_{2} < \frac{-\beta_{2}'z}{\sigma_{2}}\right)$$

$$= P\left(u_{1} < \frac{\beta_{1}'z}{\sigma_{1}}, u_{2} < \frac{-\beta_{2}'z}{\sigma_{2}}\right).$$
(A.6.6)

$$P_{2} = P(y_{2}^{*} > 0, y_{1}^{*} + y_{2}^{*} > 0) = P\left(\sigma_{2}u_{2} > -\beta_{2}'z, \sigma_{1}u_{1} + \sigma_{2}u_{2} > -\left(\beta_{1}' + \beta_{2}'\right)z\right)$$

$$= P\left(u_{2} > \frac{-\beta_{2}'z}{\sigma_{2}}, \frac{\sigma_{1}u_{1} + \sigma_{2}u_{2}}{a} > \frac{-\left(\beta_{1}' + \beta_{2}'\right)z}{a}\right)$$

$$= P\left(u_{2} < \frac{\beta_{2}'z}{\sigma_{2}}, \frac{\sigma_{1}u_{1} + \sigma_{2}u_{2}}{a} < \frac{\left(\beta_{1}' + \beta_{2}'\right)z}{a}\right).$$
(A.6.7)

In Equations (A.6.5) through (A.65.7), we rescaled the variables to have unit variances by dividing them to their standard errors. Observe that for LFP=0, correlation will be  $\frac{Cov(\sigma_1u_1,\sigma_1u_1+\sigma_2u_2)}{\sqrt{Var(\sigma_1u_1)}\sqrt{Var(\sigma_1u_1+\sigma_2u_2)}}=\frac{e}{a\sigma_1}$ ; for LFP=1, it will be  $-\frac{Cov(\sigma_1u_1,\sigma_2u_2)}{\sqrt{Var(\sigma_1u_1)}\sqrt{Var(\sigma_2u_2)}}=-\frac{\sigma_{12}}{\sigma_1\sigma_2}$ ; and for LFP=2, it will be  $\frac{Cov(\sigma_2u_2,\sigma_1u_1+\sigma_2u_2)}{\sqrt{Var(\sigma_2u_2)}\sqrt{Var(\sigma_1u_1+\sigma_2u_2)}}=\frac{b}{a\sigma_2}$ . Hence, we can write

$$C_{01} = \frac{-\beta_1' z}{\sigma_1}, \ C_{02} = \frac{-\left(\beta_1' + \beta_2'\right) z}{a}, \ C_{03} = \frac{e}{a\sigma_1},$$
 (A.5.8)

$$C_{11} = \frac{\beta_1' z}{\sigma_1}, \ C_{12} = \frac{-\beta_2' z}{\sigma_2}, \ C_{13} = -\frac{\sigma_{12}}{\sigma_1 \sigma_2},$$
 (A.5.9)

$$C_{21} = \frac{\beta_2' z}{\sigma_2}, \ C_{22} = \frac{\left(\beta_1' + \beta_2'\right) z}{a}, \ C_{23} = \frac{b}{a\sigma_2}.$$
 (A.5.10)

Changing all  $C_1$ 's to  $C_{21}$ , all  $C_2$ 's to  $C_{22}$ , and all  $\rho_{12}$ 's to  $C_{23}$  in the formulas provided in Appendix

A.4, we obtain the expressions for  $\lambda$ 's in context of Tunali and Baslevent's (2006) problem.

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